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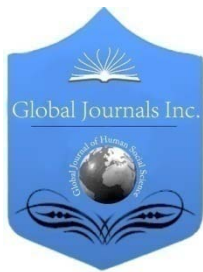
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Um Estudo Geográfico Na Observação Dos Sentidos, Percepções E Representações Sociais Sobre Um Recurso Natural Efetivo À Vida: A Água Amazônica

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Resumo- Com o objetivo principal de conhecer como se constituem os sentidos em comunidades amazônicas, as percepções dos sujeitos e suas representações sociais sobre a importância, o uso e a preservação da água, fez-se uma pesquisa qualitativa, sob o quadro teórico da abordagem da Geografia Cultural, em sua vertente fenomenológica, cuja interface permeou a Geografia Sociocultural. O recorte espacial deste estudo são 06 (seis) comunidades inseridas em duas cidades do Estado de Rondônia: Porto Velho e Guajará-Mirim. Na condução das entrevistas e análise das narrativas, utilizou-se o método da Grounded Theory, com auxílio do ATLAS/ti, com a elaboração de mapas mentais e sua compreensão por meio da metodologia Kozel. Na totalidade deste estudo, foi possível observar os sentidos dessas comunidades em relação à água e as conexões entre os fenômenos sociais e as problemáticas que as cercam.

Palavras-chave: sentido. água. amazônia. lógica de comunidade.

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Um Estudo Geográfico Na Observação Dos Sentidos, Percepções E Representações Sociais Sobre Um Recurso Natural Efetivo À Vida: A Água Amazônica

Klondy Lúcia De Oliveira Agra¹

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Palavras-chave: sentido. água. amazônia. lógica de comunidade.

Abstract- With the main objective of observing as the senses are constituted in Amazonian communities, the perception of the subjects and their social representations about the importance, the use and preservation of water, we made a qualitative research, under the theoretical framework of the Cultural Geography approach in its slope phenomenological, with Sociocultural Geography interface. The spatial area of this study are six (06) communities inserted in two cities of the State of *Rondônia: Porto Velho and Guajará-Mirim*. In conducting the interviews and analysis of the narratives, we used the method of *Grounded Theory*, using the software ATLAS /ti. In the analysis of mental maps, we used the Kozel methodology. In total this study, we can note the senses of these communities in relation to waters and the connections between social phenomena and problems surrounding them.

Keywords: sense. water. amazon. logic of the community.

1. INTRODUÇÃO

Ao pensar um estudo geográfico na observação dos sentidos, percepções e representações sociais sobre a água amazônica não se teve a pretensão de exibir os sentidos de todas as comunidades amazônicas existentes naquele espaço. Pois, composta de díspares sentidos, a Amazônia

apresenta diferentes paisagens culturais, constituídas por homens e mulheres, que veem e sentem as suas águas de modos distintos.

Por isso, neste estudo, sob o quadro teórico da Geografia Cultural, em sua vertente fenomenológica, com interface a Geografia Sociocultural, com o objetivo principal de conhecer como se constituem os sentidos culturalmente construídos em comunidades amazônicas, as percepções dos sujeitos e suas representações sociais sobre a importância, o uso e a preservação da água, observa-se os sentidos de 06 comunidades ribeirinhas próximas aos centros urbanos e tem-se a consciência de que o resultado obtido diz respeito somente a essas comunidades em particular.

Como espaço amazônico, no contexto deste estudo, escolheram-se seis (06) comunidades amazônicas inseridas em duas cidades distintas: na cidade de Porto Velho, capital do Estado de Rondônia e em Guajará-Mirim, a segunda cidade fundada nesse Estado. Um Estado que, por sua diversidade, seus problemas socioculturais e seu rápido crescimento demográfico é um retrato síntese da região amazônica.

O ser humano amazônico, observado neste estudo, é aquele que, embora esteja a poucos minutos do centro das cidades investigadas, optou² por viver às margens de rios. Comunidades que fazem parte de uma paisagem observada e admirada por muitos, mas transformada e vivida por esse ser humano. Um ser que dá uma caracterização diferente ao seu mundo, uma concepção de natureza que integra o urbano e o rural em seu modo de vida com dois elementos essenciais à sua paisagem: as águas e as matas.

Importante ressaltar que, ao procurar pelo sentido do ser humano amazônico, compreendeu-se que esse homem/mulher não é somente o nato do lugar, mas também aquele ser humano que escolheu viver e sonhar na paisagem natural, modificando-a e

² O uso do verbo optar é aqui utilizado porque, em sua maioria, esses colaboradores tiveram e ainda têm a opção de escolha na apropriação do espaço e modificação da paisagem natural amazônica, mas preferiram e ainda preferem fazer da beira do rio o seu lugar. Diferente da situação em outras comunidades, cuja própria ocupação urbana desenfreada empurra os sem teto a viverem às margens dos rios.

construindo a paisagem cultural observada, um ser que se apropriou do espaço como o seu lugar.

II. DISCUSSÃO

A preocupação com a água no cenário brasileiro não é recente. Em 1992, durante a Rio 92, foram assumidos compromissos, com poucos resultados. Em 1997, como resultado do seminário A evolução dos mananciais das grandes cidades brasileiras e do workshop Águas doces brasileiras, criou-se o documento A carta das águas doces do Brasil, constando como um dos seus principais itens O Planejamento e gestão integrados (REBOUÇAS, 2002). A partir daí, discute-se a gestão da água e seu futuro em congressos, encontros e simpósios, mas verificou-se que havia uma lacuna por meio de ausência de trabalho que procurassem conhecer como se constituem os sentidos que conduzem as percepções e representações sociais das comunidades em espaços amazônicos sobre o tema água, não havia também, ainda, estudos que se direcionassem a futuros projetos de gestão com respeito aos sentidos, percepções e representações sociais dessas comunidades, ou as suas lógicas.

A Amazônia é a região que comporta a maior e mais extensa bacia hidrográfica continental de drenagem superficial do planeta, ocupando uma área total de 7.008.370 km², desde as nascentes, nos Andes Peruanos, até sua foz no oceano Atlântico (PNRH, 2010). Sua extensão no território brasileiro representa 61% de todo o território nacional, ou seja, mais de 05 (cinco) milhões de quilômetros quadrados, abrangendo 10 estados (Acre, Amapá, Amazonas, parte do Mato Grosso, Pará, Rondônia, Roraima, Tocantins, parte do Maranhão e parte de Goiás). Uma extensa e rica região que passa por transformações ocorridas pelo desmatamento acelerado e contaminação dessas águas. (DIAS E ARAGÓN, 1987, ARAGÓN, 2006).

As comunidades amazônicas analisadas, por estarem inseridas em cidades do Estado de Rondônia, à beira dos grandes rios Madeira e Mamoré, possibilitaram visualizar uma paisagem portadora de formas, cores, cheiros, sons e movimentos ligados à água. Uma paisagem que imprime e recebe as marcas dessa água, moldando sua cultura numa relação dinâmica e recíproca. Paisagens que apresentam conflitos e tensões trazidas com a ocupação desenfreada e projetos diversos de aproveitamentos, com a apropriação, territorialização e desterritorialização de espaços.

Essas ações distintas impingidas a esses sujeitos amazônicos resultam em construção de novos sentidos e significados culturais. São resultados de gestões produtoras de problemas de toda ordem que trazem a essas comunidades indagações antes ausentes em suas representações. Dessa forma, essas

comunidades diversas sofrem e enfrentam problemas antes alheios às suas culturas e que agora, de modo abrupto e violento, contribuem para a desarticulação e à fragmentação de seus espaços (SENA, 2010).

Planos nacionais de expansão dos aproveitamentos hidrelétricos para o Estado de Rondônia preveem, além da construção das Usinas Santo Antônio e Jirau (já em funcionamento), mais quatro Usinas Hidrelétricas (UHEs), a Madeira Binacional, a Monte Cristo, a Ávila e a Ji-Paraná, as quais, construídas em 3.731.919 Km², atingirão várias comunidades, entre elas, 12 áreas indígenas com cerca de 5.784 habitantes, comprometendo suas paisagens naturais, culturais e, principalmente, a sua água (SENA, 2010).

Pela intensa transformação cultural que tais projetos provocam nessas comunidades, com a construção de novos sentidos e mudança de suas paisagens naturais e culturais e, pela importância da água, não só para essas comunidades, mas para toda a humanidade, justificou-se esta pesquisa.

A fim de conhecer e compreender sobre a constituição dos sentidos dos homens/mulheres amazônico e de como esse sentido culturalmente construído conduz a diferentes percepções, visões de mundo e construções de pontos de vista, buscou-se pela teoria de Frege³ (1978) e a sua concepção de unidade de sentido, com base no clássico ensaio "Sobre o Sentido e a Referência"⁴.

Frege⁵ foi um dos fundadores da lógica simbólica moderna, perspectivando a matemática como redutível à lógica. Seus trabalhos fundamentais versam sobre a lógica filosófica, a filosofia da matemática e, sobretudo, sobre a filosofia da linguagem. Conhecido nos estudos da linguagem pela sua teoria do sentido (*sinn*) e da referência (*bedeutung*), apresentada na obra *Über Sinn und Bedeutung* (1892), um estudo que expõe as bases para a distinção descritivista entre sentido e referência, cujos conceitos se tornaram fundamentais para a semântica e pragmática modernas, tornando-se referência, também, para a filosofia da linguagem.

³Friedrich Ludwig Gottlob Frege, filósofo e matemático alemão, nasceu a 08 de novembro de 1848, em Wismar (Alemanha), e faleceu a 26 de julho de 1925, em *Bad Kleinen* (Alemanha). Estudou nas universidades de *Jena* e de *Göttingen*, obtendo o doutoramento em Matemática (Geometria), em 1873. Lecionou na Universidade de *Jena* de 1874 até 1917.

⁴Esse ensaio foi escrito com problemas da lógica em mente (isto é, a relação de "igualdade") e é uma amostra dos primeiros exemplos de análise filosófica a apontar que o problema do sentido invade a língua natural e que não é um problema restrito à matemática ou à lógica formal. Desse ponto de vista, Frege, como C. S. Pierce, antecipam a preocupação de filósofos e críticos com os problemas que envolvem a língua e o significado, particularmente problemas semânticos e epistemológicos que se sobrepõem, mas exigem diferenciação. Cf. In: Adams and Searle, 1985, p.624.

⁵Contemporâneo e admirador de Frege, Russel encontrou uma contradição nas teorias de Frege, que ficou conhecida como o *Paradoxo de Russell*. Esse episódio impactou profundamente na vida produtiva daquele autor. No entanto, esse filósofo Inglês foi o principal responsável pelo reconhecimento de Frege, pois, apesar da natureza de suas descobertas marcar época, sua obra permaneceu na obscuridade até 1903, quando Russell chamou atenção para a relevância dos seus escritos.

Compreende-se, portanto, neste estudo, o sentido como a ideia compartilhada como referente, isto é, uma concepção geral que permite o entendimento dos significados simbólicos entre os membros de uma mesma cultura (FREGE, 1978). Por isso, é esse sentido a consciência de que existe relação entre as experiências desses homens/mulheres. (BERGER E LUCKMANN, 2012; HEIDRICH 2013).

a) *Sentido na Geografia*

O sentido no olhar geográfico traz a noção de que os homens/mulheres experienciam e transformam o mundo natural em um mundo humano, através de seu engajamento direto enquanto atores de transformação. Com o interesse voltado para esse homem/mulher, a Geografia passa a reconhecer que a produção e reprodução do espaço são, necessariamente, uma arte coletiva, mediada na consciência e mantida por códigos simbólicos que fazem a comunicação.

A comunicação humana é produção simbólica que, antes de ter significações, passa pelo sentido. Tais códigos incluem, não apenas a linguagem em seu sentido formal, mas também os valores, as crenças, percepções e representações. Uma série de produções simbólicas que constituem o mundo vivido de uma comunidade, porque toda atividade humana é, ao mesmo tempo, material, simbólica, produção e comunicação. Essa apropriação simbólica do mundo produz estilos de vida distintos e paisagens distintas, que são histórica e geograficamente específicos (COSGROVE, 2007).

Desse modo, “a Geografia Cultural passa a analisar objetos do cotidiano, representações, estudos de sentidos que conduzem a significados, paisagens e à construção social de identidades baseadas em lugares” (MCDOWELL, 1996, p. 159). Seu foco inclui a investigação da cultura, seus sentidos e significados, abordados a partir de uma série de perspectivas teóricas.

A partir daí, a Geografia dedica uma atenção nova à irredutibilidade do fato cultural. Um fato que não é mais visto como a superestrutura vaga e fluida. A cultura, hoje, tende a ser compreendida como uma vertente do real, “[...] um sistema de representação simbólica existente em si mesmo e, se formos ao limite do raciocínio, como uma visão de mundo que tem sua coerência e seus próprios efeitos sobre a relação da sociedade com o espaço” (BONNEMAISON, 2001, p. 86).

Com esse novo olhar, a ciência Geográfica passa a falar sobre temas diversos, não só sobre altitudes, profundezas e densidades, mas sobre diversidades culturais e marcadores territoriais. Estudos que revelam a procura de sentidos culturalmente construídos, que compartilham os homens de uma mesma comunidade e que dão significado às suas experiências.

Com o interesse pelo conhecimento do homem pela ciência que estabelece uma rede de essências, com suas próprias categorias, paisagem, espaço, território e lugar, o sentido que conduz ao significado passa a constituir a palavra-chave da geografia cultural, com a concepção de que, para a compreensão da realidade social, é necessário ir além de sua organização, constituição e estrutura, introduzindo-se os sentidos e significados que dela fazem parte. Trata-se de interpretar a espacialidade criada e seus sentidos, pois “[...] toda atividade humana é ao mesmo tempo material e simbólica, produção e comunicação” (COSGROVE, 2003, p. 103).

As culturas não representam somente um gênero de vida, uma maneira de viver e por isso despertam o interesse desses geógrafos. Uma cultura dá sentido e significado ao mundo: propõe uma visão do mundo, uma ordem de pensamento. “Esta ordem de pensamento baseia-se em crenças, mitos, valores” (BONNEMAISON, 2001, p. 92).

O Geógrafo passa a se interessar pelo âmbito da visão cotidiana do homem e de sua movimentação diária habitual, com a consciência de que o homem exprime sua relação geográfica com o mundo a partir da sua percepção e relação com o espaço. “A geografia pode assim exprimir, inscrita no solo e na paisagem, a própria concepção do homem, sua maneira de se encontrar, de se ordenar como ser individual ou coletivo” (DARDEL, 2011, p. 43).

Por ser essa uma relação intersubjetiva, deve ser tratada pela geografia a partir do que interessa primordialmente ao homem: suas ligações existenciais, suas preocupações, seu bem-estar e seus projetos para o futuro. Ou seja, o geógrafo passa a interessar-se pelas relações estabelecidas pelo homem/mulher com outros homens/mulheres e com todas as coisas que compõem seu mundo vivido.

Desse modo, a geografia deixa de ser um conhecimento referido a um determinado objeto, mas sim uma ciência que tem o papel de compreender o mundo geograficamente, do homem ligado a Terra por sua condição terrestre. Então, a realidade geográfica passa a ser para o homem o lugar onde ele está, os lugares de sua infância, o ambiente que atrai sua presença. Terras em que ele pisa ou onde ele trabalha, o horizonte do seu vale, ou a sua rua, o seu bairro, seus deslocamentos cotidianos. “Uma realidade geográfica que exige uma adesão total do sujeito, através de sua vida afetiva, de seu corpo, de seus hábitos, que ele chega a esquecer, como pode esquecer sua própria vida orgânica. Ela está, contudo, oculta e pronta a se revelar” (DARDEL, 2011, p.46).

Os estudos geográficos em busca do sentido do homem/mulher amazônico trazem à tona esse olhar, com a compreensão de que a apreensão do espaço relaciona-se às diferentes perspectivas que se fazem presentes na visão de mundo de cada ser humano.

Descrevem o espaço e lugar como conceitos distintos. Veem o espaço amazônico como liberdade, sensação de amplidão, de infinito; “[...] o lugar como a segurança, o centro ao qual se atribui valor e onde são satisfeitas as necessidades biológicas de comida, água, descanso e procriação” (TUAN, 1983, p.4).

III. METODOLOGIA

A proposta de conhecer sentidos, percepções e representações sociais em comunidades amazônicas para (re)conhecer as lógicas dessas comunidades exigiu a presença dos pesquisadores e seu envolvimento com a cultura a ser analisada. Com esse intuito, fez-se pesquisa qualitativa com visitas às comunidades, confecção do diário de campo, entrevistas não estruturadas, gravações de narrativas, elaboração de mapas mentais, tratamento e análise dos dados.

Para desvendar os sentidos e percepções através das imagens, solicitou-se a elaboração de mapas mentais a duas pessoas de cada uma das seis (06) comunidades analisadas. O diálogo com esses mapas mentais foram feitos com o auxílio da metodologia Kozel.

Para a análise das trinta e uma (31) narrativas obtidas pelas entrevistas, optou-se pela utilização do software de pesquisa qualitativa ATLAS/ti.

IV. RESULTADOS

Pelos dados obtidos neste estudo, verificou-se que a água tem um espaço privilegiado na vida desses homens/mulheres observados, seja por sua importância à subsistência pela pesca ou pelo contato com essas águas desde a infância. Fato que faz essa água ter um papel relevante na configuração desses sujeitos e no tecido social dessas comunidades. É um espaço no qual a água amazônica não é apenas um recurso natural, ou uma paisagem portadora de belezas naturais, encantamentos, mitos e crenças, é mais, representa a vida dessas comunidades. Uma vida composta de importantes peças que compõem o mosaico das paisagens culturais investigadas.

Com fatores relevantes que incidem no pensamento das comunidades investigadas sobre o uso e preservação da água, pôde-se observar que suas percepções vão além da subsistência ou do lazer, vão a relações de proximidade e de afastamento, do respeito ao temor. Percepções que as conduzem à passagem dos sentidos do mundo real (a água como subsistência ou lazer, dos peixes e das feras) aos sentidos do imaginário (a água dos mitos, crenças e sonhos) e interferem no seu relacionamento com ela.

Com percepções distintas em relação à água que os cercam, os colaboradores de Porto Velho e de Guajará-Mirim relacionam a vida perto da água desde a tranquilidade de viverem em um local seguro e calmo até ao medo que as águas representam devido ao risco

de afogamento, de enchentes e das existências reais e imaginárias de animais selvagens dentro dela.

As representações sociais dessas comunidades observadas se entrecruzam em diversos aspectos (com sentido do respeito, temor, cuidado, subsistência) e formam lógicas de comunidade com interesse aos fenômenos sociais presentes em seus espaços (migração, desapropriação, novos empreendimentos etc.) e os conduzem a pensar e repensar a problemática que cerca o objeto água (escassez, contaminação, irregularidades de cheias e vazantes etc.).

V. CONCLUSÕES

Com a análise dos dados, verificou-se que, embora a água tenha um papel privilegiado na vida desses colaboradores, a margem do rio, o viver entre o rio e a floresta, nessas comunidades investigadas, hoje, já não lhes permite ver os enigmas da Amazônia.

Esse viver ribeirinho, embora ainda ofereça interrogações sobre origens e destinos a esse homem/mulher e a água transcenda sua materialidade e lhes imponha toda uma série de concepções sobre o viver à beira do rio, as narrativas que remeteram a uma realidade psíquica construída sobre vivências geradas a partir dessas águas, apresentaram, também, as grandes mudanças ocorridas nesse viver que transforma objetiva e subjetivamente esse ser humano e exibiu o seu mundo vivido como um universo reificado.

Uma realidade que mostrou que, embora os devaneios e a construção do Eu derivem da água que os cerca, o objeto água adquiriu a condição do Outro. Um espaço percebido por esses homens/mulheres por meio de sua situação nesse mundo vivido que os fazem reafirmar suas opções em viver à beira do rio, mas que lhes permitem, também, a percepção de problemas graves em suas águas e a preocupação com as gerações futuras.

Nas comunidades portovelhenses, essa realidade atinge a própria objetivação de ser um ribeirinho e conduz a ver essa mesma água que, para eles, anteriormente estabelecia a sua identidade e lhes permitia construir um diálogo entre o sujeito e o mundo em um território valorizado emocionalmente, hoje, cria relações de diversidade e tensão entre esses dois espaços, articulados e contraditórios: os pequenos espaços individualmente significativos e os macro espaços socialmente construídos.

Nas comunidades portovelhenses, ficou claro que suas representações sociais em relação à água já não se ancoram em condições de vida anteriores (fartura da pesca, enchentes com épocas certas, espaço de criação e plantio), ancoram-se em condições adversas (construção de usinas, falta do peixe, desbarrancamento e enchentes constantes).

Desse modo, o ser ribeirinho, que antes lhes permitia desaguar no imaginário com um espontâneo maravilhamento diante dos acasos, dos mitos e das lendas, não mais os privilegia com a contemplação que os conduzia a olhar as coisas com devaneio e gratuito prazer da imaginação.

As margens do Rio Madeira, que antes parecia não exigir lógica para ser coerente, hoje, apresenta as comunidades em crise de sentidos, cujas comunidades de sentidos e comunidades de vida já não concordam entre si. O que torna mais difícil a manutenção da concordância nos processos que formam a identidade pessoal e também promovem o surgimento de lógicas de tensão e de preocupação com suas próprias vidas e com a sua água, formando um grupo social composto pelas diferentes comunidades e conduzindo a um fortalecimento de objetivos em comum.

A comunidade guajaramirense mostrou à pesquisa que constrói e/ou reavalia seus sentidos a partir da mídia e do censo comum e, também, cria lógicas de preocupação com a sua água e a sua vida.

A serenidade que advinha das águas, ainda presente na comunidade guajaramirense, deu lugar à inquietação nas comunidades portovelhenses. As experiências do cotidiano, da leitura das águas na previsão de tempestades, da estiagem, do bom tempo ao plantio ou a praia do turismo, hoje, se mostra no estranhamento ao Rio Madeira.

A admiração e o maravilhamento que nascia da própria contemplação da água, das particularidades de onde brotavam as sensações e permitia ao espírito ribeirinho sonhar e ver em fenômenos naturais as explicações metafóricas, numa poética iluminada pela religiosidade dos mitos, formas de explicação por meio do irrepresentável da representação, em suas narrativas se mostraram ausentes.

No entanto, nesse espaço no qual a água amazônica não é apenas um recurso natural, ou uma paisagem portadora de belezas naturais, encantamentos, mitos e crenças, a água ainda se mostra mais. Ela representa a vida dessas comunidades. Uma vida composta de importantes peças que compõem o mosaico das paisagens culturais investigadas.

Reconheceu-se, portanto, a importância de estudos geográficos para intervenções urgentes nas gestões, outorgas e/ou empreendimentos nas águas em rios Amazônicos. Uma bacia hidrográfica importantíssima e que tem sido utilizada sem respeito aos sentidos e significados do ser humano local. Uma utilização irresponsável com outorgas de direitos fornecidos pela Agência Nacional de Águas (ANA) de maneira ilegal, visto que, em nenhum rio amazônico foram instalados os comitês de bacia que, de acordo com a Lei das Águas (9.433/97), deveriam ser responsáveis por planejar o uso das águas.

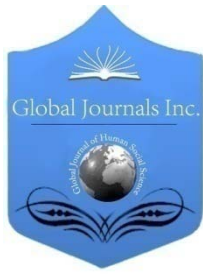
Em uma época em que o problema com a escassez da água é sentido em várias regiões do Brasil e no mundo, com a contaminação e assoreamento de rios, é de extrema importância (re)pensar na preservação da água na Amazônia. Por isso estudos geográficos, a partir do sentido, das percepções e das representações sociais do homem/mulher amazônico se impõem. Isso porque são essas lógicas, a partir de comunidades geograficamente localizadas, que poderão auxiliar e fornecer as ferramentas cognitivas necessárias para as políticas de gestão que conduzam a outorgas e/ou empreendimentos com maior responsabilidade.

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Understanding and Simulation of Human Behaviors in Areas Affected by Disasters: From the Observation to the Conception of a Mathematical Model

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Abstract- One of the major challenges today is to better understand and anticipate both individual and collective human behaviors face to threats and disasters, whatever their causes. This anticipation is the critical point for populations and operational services in charge of managing the crisis, since it helps ensure populations' safety and keep the emergency situation under control as well as its spatial and temporal spread. This paper deals with the modeling of the temporal dynamics of human behaviors during a catastrophic event. Several complex models, at different scales, can be found in the literature in order to model crowd dynamics. Up to now, the models essentially take into account the panic since it is the most feared reaction.

Keywords: *human behavior, panic, disaster, systemic modeling, mathematical modeling, differential equation.*

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Understanding and Simulation of Human Behaviors in Areas Affected by Disasters: From the Observation to the Conception of a Mathematical Model

Nathalie Verdière^α, Guillaume Cantin^σ, Damienne Provitolo^ρ, Valentina Lanza^ω, Edwige Dubos-Paillard[¥], Rodolphe Charrier[§], Moulay Aziz-Alaoui^ζ & Cyrille Bertelle^v

Abstract- One of the major challenges today is to better understand and anticipate both individual and collective human behaviors face to threats and disasters, whatever their causes. This anticipation is the critical point for populations and operational services in charge of managing the crisis, since it helps ensure populations' safety and keep the emergency situation under control as well as its spatial and temporal spread. This paper deals with the modeling of the temporal dynamics of human behaviors during a catastrophic event. Several complex models, at different scales, can be found in the literature in order to model crowd dynamics. Up to now, the models essentially take into account the panic since it is the most feared reaction. However, human sciences learn us that the population during a catastrophic event can exhibit different concurrent reactions, as behavioral sequences, and each individual does not keep the same behavior. A first work associating geographers, mathematicians, computer scientists has been proposed in this direction (Verdière et al., 2014; Provitolo et al., 2015). They have developed a first SIR-based model considering three different types of collective behaviors in catastrophic event and their different interactions. In this paper, we propose a more mature version of the mathematical model (called PCR for « Panic / Controlled and Reflex behaviors) simulating the behavioral sequences from a first phase called « reflex » to a second phase called « rational » according to the type of the threat, domino-effects and local environment.

Keywords: human behavior, panic, disaster, systemic modeling, mathematical modeling, differential equation.

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1. INTRODUCTION

When facing crises “beyond the scope” turns out to be no longer exceptional occurrences and becomes the common background for risk management (Lagadec, 2009), the assumption of responsibilities in major crises or disasters, regarding security concerns, makes focus on the safety of residents as well as the sustainability and resilience of societies.

Strategies have been thus introduced aiming at addressing threats, reducing vulnerabilities, and developing populations' capabilities for resilience and adaptation, all at once. On the latter concern, the purpose is to raise public awareness and prepare inhabitants to face the risk they might encounter, so that they can adapt their behaviors to the crisis.

Despite these efforts, it is clear that populations are often unaware of how they should act or take action to protect themselves against the threat or disaster they might face (CEPRI, 2013). This lack of awareness is not only limited to populations; it refers to the challenges of the research community in identifying the wide range of behaviors actually expressed in the case of a disaster (Crocq, 1994), their sequence, dynamics, and inter-dependence (Provitolo et al., 2015; Verdière et al., 2014).

These limitations relate especially to the relatively youthful works referred to, as well as the difficulties experienced in real-time observation and analysis of human behaviors facing a crisis or disaster. The scientist, who does not hold time series for human response analysis, can then proceed to simulations.

In mathematical and computer literature, scientists have focused essentially on the modeling of crowd dynamics and in case of a catastrophic event, on the modeling of collective panic (Helbing et al., 2000; Provitolo, 2009) or simulating movements inside buildings in order to model pedestrian evacuation (Yang et al., 2009). Several models have been developed at different scales.

At microscopic level, cellular automate or agent based models have been proposed (Pan et al., 2007). They consist in modeling each individual of the population as a single entity. For the study of pedestrian flows, some microscopic models consider the pedestrians as particles subject to a mixture of socio-psychologically and physical forces (Helbing et al., 2000). Even if this approach permits to take into account the heterogeneity of the population, it requires high computational. Furthermore, the microscopic properties are sometimes difficult to transfer at a macroscopic level (Rahmandad et al., 2008).

At macroscopic level, partial differential equations are used to model the crowd dynamics. They permit to describe the evolution in time and space of the density and mean velocity of the crowd flow. In (Venel et al., 2008, Goatin et al., 2010), for example, the interactions of crowds and structures in panic situations are considered.

Finally, at mesoscopic level, a level between the microscopic and the macroscopic ones, the models exploit the approach of the kinetic theory, through the Boltzmann or Vlasov equations, depending on the different range of interactions (Bellomo et al., 2011).

However, all these models focus either on the modeling of crowd or/and on the panic reactions and they do not really take into account all the works done in Human Science and Social Science since the second half of the twentieth century (Janis, 1951; Tyhurst 1957, Whyte, 1978; Quarantelli, 2008). They have established that during a disaster, individuals can exhibit different concurrent reactions and they do not stay in the same behavior. Indeed, individuals adopt a sequence of behavioral responses depending on the regions of the brain processing information (Noto et al., 1994), the first one, instinctive and of short duration, the second reasoned. The aim of the paper is to gather the different types of knowledge from human sciences researchers, mathematicians and computer scientists and to propose a mathematical model considering the panel of behaviors occurring during a disaster. The aim at long term will be to better understand the human reactions during a sudden disaster according to the place, the culture of risk of the population, etc...

Our model has been developed from the SIR based-models which are compartmental models widely used in epidemiology (Murray, 2002). In these models, the population, dense or not, can be decomposed in several subpopulations each of them corresponding to a compartment. Different types of transition can also be considered between each of them as imitation processes corresponding to contagion processes in epidemiology (Hatfield et al., 1994). A first work in this sense has been proposed in (Verdière et al., 2014). (Verdière et al., 2014) has developed a first SIR-based model, considering three different types of collective behaviors occurring in catastrophic events and their

different interactions. In this paper, we propose to extend this work in completing both the investigation in the human science area and the mathematical model. About the latter, according to the advices of human sciences, the imitation terms have been changed in order to better describe the imitation between two concurrent behaviors. This change ensures us now to obtain positive solutions that is, for all values of parameters in the system, realistic behaviors. This positivity was not always guaranteed by the previous system and reduced the scenarios of disasters. In this paper, we also propose to incorporate, in the model, the possibility to take into account a succession of catastrophes and the mortality.

The paper is organized as follows. In section I, we explore the factors influencing the human behaviors in the context of disasters. From this analysis, we give, in Section II, our choices for the modeling of the behaviors in such event as the considered interactions between them. In Section III, we present the mathematical model from a graphical representation. Several simulations are proposed in Section IV, representing different scenarios of disasters. Finally, in Section V, we conclude the paper.

II. FACTORS INFLUENCING THE HUMAN BEHAVIORS IN THE PARTICULAR CONTEXT OF DISASTERS

In order to position our research about the state of the art in this domain, we will first precise the notion of human behaviors and the factors influencing these latters during a catastrophic event. This fast overview will permit to specify our choices both in terms of reactions to take into account and parameters to integrate in the modeling.

In 1936, K. Lewin (1936) formalized the human behavior (C) by a function of the form:

$C = f(P, E)$. This formalization indicates that the environment (E), in the broader sense of the term (i.e physical, social cultural, spatial, temporal environment), and the characteristic of individuals (P) (i.e. physical resistance, experience, memory of past events) are parameters conditioning the reactions of populations. Relatively to the field of disasters, these parameters are:

a) *Origin of the risk and anticipation of the beginning of the disaster (parameter E)*

Some disasters can be anticipated and announced by different information channels (newspapers, radio, televisions...). It is often the case of hurricanes, floods, volcanic eruption. However, other disasters arrive by surprise as earthquakes and nuclear explosions or, in another domain, terrorist actions. In the first case, we observe controlled behaviors (Baumann and Sims 1974; George and Gamond, 2011) since the authorities actions allow the population to be prepared

in front of the risk (organised evacuation, consideration of the potential effects of the disaster) whereas in the second case, because of the effect of surprise and fear, reactions are more instinctive (Laborit, 1994), immediate and automatic (sideration, leak for example during non anticipated auto-evacuation) at least in the first time instants of a disaster (Provitolo et al., 2015).

b) Areas of the disaster (parameter E)

Human behaviors depend also on the area of the catastrophe in which the population is located (Crocq, 1994). The affected area is usually divided in four types of zoning: the impact zone, where the material destructions, the number of victims and the social and territorial disorganization are maximal; the destruction zone, where the material damages are very important but where the number of injured people is less and the social organisation is very perturbed; and finally the marginal and external zones which are generally less impacted by the disaster.

c) Specificities of the impacted zone (parameter E)

The human behaviors and the associated displacements are generally guided by the territory and the alternatives that it offers particularly for the evacuation or leak, the accessibility of temporary shelters. One can name some non exhaustive elements, that affect the behavioral reactions: the presence of open spaces or buildings permitting to ensure the security of populations, the number and the position of exits (Helbing et al., 2000; Henein and White, 2005), the identification of arrow evacuation exits, the morphology of networks and the state of the communication infrastructures (Nabaa et al., 2009).

d) Characteristics of individuals (parameter P) and density of population (parameter E)

The behaviors vary also with the physical factors of individuals (age, agility), their learnings and experiences (culture of risk), their knowledge about the place, the individual motivations (join or save his family members, to become an hero...) but also the local perception of the environment (Wijermans, 2007). Indeed, without any consideration of the risk, most of individuals are influenced by the density of population (E). This density, which increases when the crowd is being formed, makes the situation more dangerous (i.e. reduction of the choices for the individual displacements, increasing of interactions between individuals and their neighbours) and can lead, for example, to extreme situations of trampling and suffocation. The origin of the risk, the anticipation of the beginning of the catastrophe and the spatial zoning are factors that are taken into account in the construction of the mathematical model. At this stage of the modeling, we have decided to integrate general parameters, that is parameters not specific to an area or to social, economic or cultural characteristics as age, sex, cultural

area, level of income or wealth. Indeed, the latter do not play key role during the catastrophe but rather before and after the catastrophe (Baumann and Sims, 1974).

III. CHOICES OF THE MODELED BEHAVIORS

Exceptional catastrophic events induce a complete break with daily behaviors (Noto et al., 1994). These behaviors can be varied in nature, they can be isolate or collective, they can change over time (succession of behaviors) and have a limited duration.

These particular behaviors come from an hostile pressure of the environment, often brutal and unpredictable (e.g. earthquake, local tsunami), sometimes continuous (e.g. drought), that impose new ways to act in state of stress.

Provitolo et al., 2015 have proposed a typology of human behaviors in impacted zones of catastrophic events, based, first, on the implicated cerebral zone in the behavioral answer, then, on temporal phases of the event and its alert.

In the impacted zone, two mains categories of behaviors have been noted, according to the region of the brain that acts:

- the reptilian zone of the brain, the center of our instincts and the basis of our emotions. It induces instinctive behaviors that handle with the impulsive and urged behaviors;
- the pre-frontal zone of the brain that leads to controlled behaviors. It adapts in a more reflexive way the reactions to an external perturbations.

The first category groups together the behaviors of instinctive escape and fight, the panic, but also the behaviors as sideration and automaton (Crocq, 1994). This mechanism allows people to react quickly either by running away as fast as possible or by being flabbergasted and being physically unable to move in space. The second category concerns calm and self-control behaviors.

In our mathematical model, we have decided to distinguish three different types of behaviors in the situation of a sudden disaster. Despite the diversity of reflex behaviors, we have decided to divide them just in two types. The first one consists in reflex behaviors except panic. Thus, for example, it groups together sideration and automate behaviors.

The second type concerns the panic reactions since they have a particular status in reflex behaviors. Indeed, this behavior is the most feared: it can provoke dangerous situations in a crowd, due to trampling and crushing and can cause deaths. Furthermore, this mechanism is difficult to stop once started since its extinction is more linked to internal dynamics than to the remoteness of the danger (Crocq, 2013). Notice that this behavior is not always adopted as, for example, during



an earthquake in Japan, a country where the population is formed to react adequately in case of such disaster.

Finally, since the prefrontal cortex takes over the reptilian brain, the third type of considered behaviors includes all the controlled, intelligent and reasoned reactions. They can take different forms in a catastrophe, as, for example, evacuation, leak, containment, sheltering, research for help, looting, theft, etc... Despite their variety, we have decided to globalize, as for the first type, all these controlled behaviors.

The three previous behaviors do not all occur at the same time and respect a certain order. Indeed, the first behavior of an individual in the face of danger is a reflex one, followed, in a second step, by controlled or panic behavior (George and Gamond, 2011).

The dynamics of these behaviors can be represented as a complex system composed of different groups in interaction. Interactions can come from different mechanisms: the simple aggregation resulting of identical individual behaviors; the causality, taking into account the possible succession of behavioral reactions; the emotional contagion, a process resulting of imitation between individuals.

In the following section, the mathematical model is presented.

IV. MATHEMATICAL MODEL

Before presenting our model, we propose to describe the three meta-behaviors in the exceptional situation of a disaster through a graphical model.

a) Graphical model

The graphical model (Fig. 1) corresponds to the evolution of individual behaviors of a population at different times t .

Here, Q corresponds to the number of individuals in a daily behavior, r and p to uncontrolled behaviors, more precisely reflex and panic behaviors, c to controlled ones.

The population Q is composed of N individuals and is constituted of two sub populations.

- $Q_1(t)$ represents the number of individuals with routine behaviors before the disaster at the instant time t . Clearly, just before the catastrophic event occurs, all the population is in this state, therefore $Q_1(0) = N$.
- $Q_2(t)$ represents the number of individuals who come back to pseudo-normal lifestyle after the outbreak of the disaster at the instant time t . We expect that, at the end of the event, all the individuals will be in this state except the death individuals. We suppose that only those in a controlled behavior can go back to a normal lifestyle and this return is modeled through the function $\varphi(t)$. Once in Q_2 , we suppose that individuals can not join again the system. This condition corresponds to immunized people in classical SIR-models.

Let us now describe the dynamic of the processes.

The exterior event, that is the disaster onset, is modeled by a forcing function γ whose form could vary according to the specificities of the event (event with a slow or fast kinetic, expected or not). During the disaster, the population, initially in Q_1 , evolves during the time according to different modalities within the three sub-populations r , p et c . However, according to the effect of surprise, we suppose that all these individuals will be in a reflex behavior $r(t)$. This aspect has to be modulated if the catastrophe is announced (in that case, we can have as soon as the beginning of the catastrophe some controlled behaviors $c(t)$ of type confinement).

Some transitions, recurrent in each disaster, set up between these sub-populations: causality processes (B_1 , B_2 , C_1 , C_2) and imitation and contagion processes (α , δ , μ). Furthermore, some specific transitions are used to model domino effects (s_1 and s_2), these transitions slowing the individuals to a return in a pseudo-normal behavior in Q_2 .

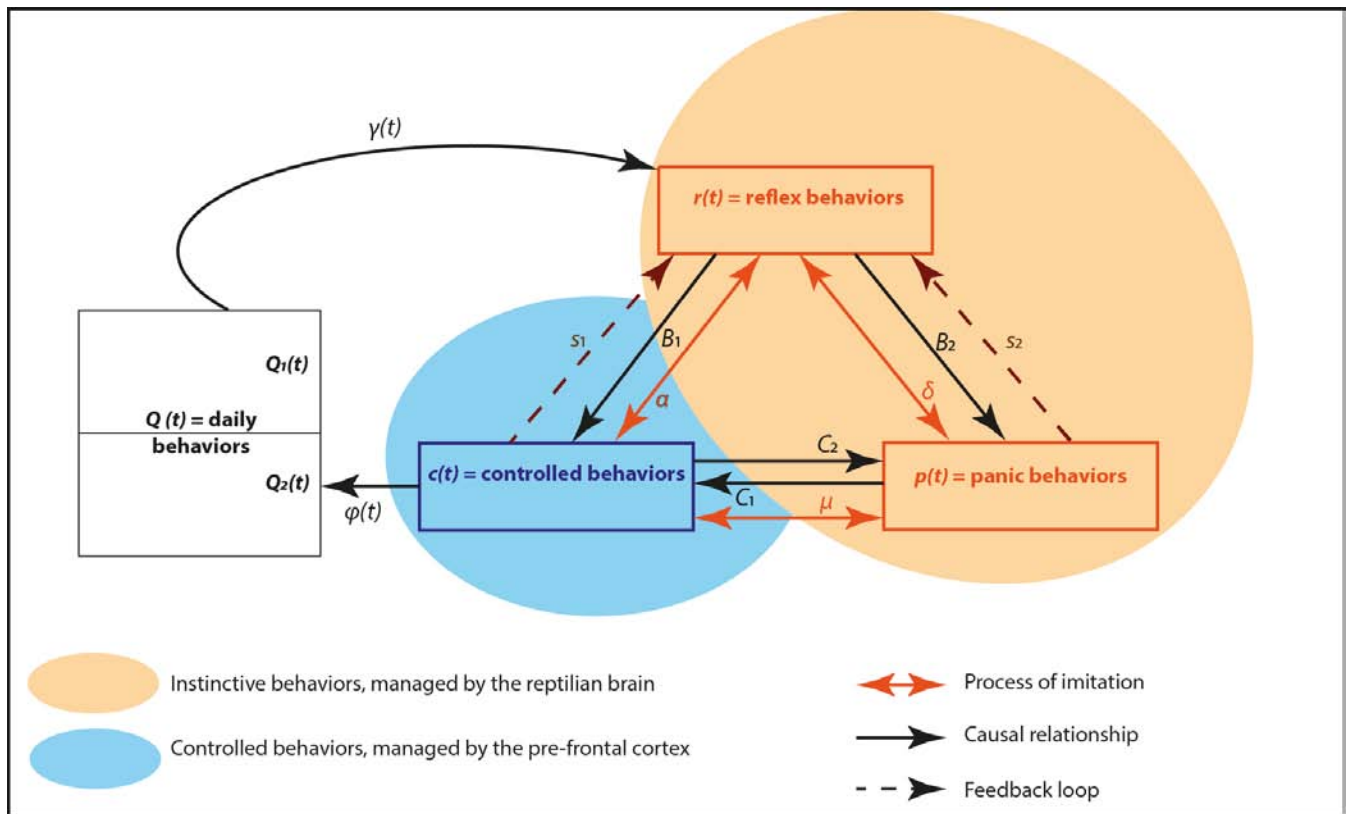


Fig. 1 : Graphical model of the three meta-behaviors (PCR: Panic, Reflex Controlled) in the exceptional situation of a disaster

b) Mathematical model

This graphical model has been mathematically formalized as follows:

$$\begin{cases} \frac{dr}{dt} = \gamma(t)Q_1 \left(1 - \frac{r}{r_m}\right) - (B_1 + B_2)r + F(r, c)rc + G(r, p)rp + s_1c + s_2p - m_1(t)r \\ \frac{dc}{dt} = B_1r - F(r, c)rc + C_1p - s_1c - C_2c - \varphi(t)c(1 - Q_2) + H(c, p)cp - m_2(t)c \\ \frac{dp}{dt} = B_2r - s_2p - G(r, p)rp - C_1p + C_2c - H(c, p)cp - m_3(t)p \\ \frac{dQ_1}{dt} = -\gamma(t)Q_1 \left(1 - \frac{r}{r_m}\right) \\ \frac{dQ_2}{dt} = \varphi(t)c(1 - Q_2) \end{cases}$$

The following table together the variables and parameters involved in this model.

Table 1 : Variables and parameters of the model

State variables	Qualification of variables and functions
$Q_1(t)$	The number of individuals with routine behaviors at the start of simulation
$Q_2(t)$	The number of individuals who come back to a normal lifestyle after the outbreak of the disaster
$r(t)$	The number of "reflex" behaviors at a time t
$c(t)$	The number of "controlled" behaviors at a time t
$p(t)$	The number of "panic" behaviors at a time t
$m_1(t), m_2(t), m_3(t)$	The percentages of individuals in reflex, panic and controlled behaviors respectively who die during the disaster at a time t
Causal relationships and domino effect	
B_1	From reflex behaviors to controlled behaviors
B_2	From reflex behaviors to panic behaviors
C_1	From panic behaviors to controlled behaviors
C_2	From controlled behaviors to panic behaviors
s_1	From controlled behaviors to reflex behaviors
s_2	From panic behaviors to reflex behaviors
$\gamma(t)$	Forcing function to represent the type of hazard
$\varphi(t)$	From $y(t)$ to $Q_2(t)$
Imitation and contagion processes	
α	Imitation and contagion processes between r et c
δ	Imitation and contagion processes between r et p
μ	Imitation and contagion processes between c et p

Let us analyze the first equation. The evolution of individuals in a reflex behavior depends on:

- the proportion of individuals in a daily behavior, the proportional term being function of the nature of the catastrophe modeled by the function γ ;
- the decrease of the number of individuals due to causality processes, B_1 and B_2 being the

proportions of individuals adopting naturally a controlled behavior and a panic behavior respectively;

- the increase or decrease of the number of individuals in a reflex behavior adopting a controlled behavior due to imitation processes through the interaction term $F(r,c)rc$. The imitation process is proportional to the number of individuals in reflex behaviors and in controlled ones. The term $F(r,c)$ will depend on two functions each of them traducing one of the imitation (the imitation of reflex by controlled and vice versa) and according to the proportion of individuals in each behavior, its sign could be positive or negative allowing us to favour one sens or the other;
- the increase or decrease of the number of individuals in a reflex behavior adopting a panic behavior due to imitation processes through the term $G(r, p)rp$;
- the increase of the number of individuals in a reflex behavior due to a succession of catastrophes ($s_1c + s_2p$);
- finally, the decrease of the number of individuals in a reflex behavior due to mortality causes through the function m_1 .
- The other equations are constructed in the same way.

Compared to (Verdière et al., 2014), the imitation terms have been modified and improved. Indeed, in their first version, their expressions did not well consider the interactions between the two populations and lead rapidly to non-sense negative solutions. In the model proposed in this paper, $F(r,c)$ takes into account the fact that the imitation can be in both directions. Indeed, it is reasonable to suppose that when the controlled population is more important than the reflex one, individuals in reflex behavior will adopt a controlled one. On the contrary, in case of preponderance of individuals with reflex behaviors, we will have a transition from controlled to reflex behaviors, these transitions not being in the same proportions.

c) Calibration of the model

Unfortunately, in the literature, the available data necessary to calibrate the model, are scarce. However, one can mainly distinguish two groups of quantitative data. The first one concerns the percentages of the population adopting during the event a certain type of behavior and the second one relates on the duration of such behaviors.

i. Percentages of population adopting a certain type of behavior

The different types of human behaviors described previously can manifest in variable proportions, in function of the considered catastrophic

event, the suddenness of the threat, the composition of the group, the individual aptitudes for understanding the danger and the knowledge of the environment. Moreover, Boyd (1981) considers that in most of the disasters, "15% of individuals manifest obvious pathological reactions, 15% keep their cool and 70% manifest an apparently calm behavior but answer in fact to a certain degree of emotional sideration and lost of initiative which reports to a pathological register". These percentages have to be modulated according to the different parameters, which leads us to consider:

- 50 to 75% of the population was in a reflex behavior r during the event;
- 12 to 25% of the population was in a controlled behavior c during the event;
- 12 to 25% of the population was in a panic behavior p during the event.

At our knowledge, no data are available for quantifying transition mechanisms from one state to an other.

Notice that these percentages will be evaluated in computing areas in the numerical part.

ii. Duration of the behavior

These different reactions have different durations (Vermeiren, 2007).

- $r(t)$ = duration of reflex behavior varies from few minutes to one hour. Most of the time, it does not exceed 15 minutes, but it can be longer especially if it corresponds to a delay of evacuation in a disaster area. In this case, support and research behaviors for relatives and victims gradually appear.
- $p(t)$ = duration of panic behaviors varies from few minutes to one hour. Most of the time, it does not exceed 15 minutes and finishes spontaneously. Sometimes an outside energetic intervention allows to the panic population to recover a calm behavior, synonym of prostration, that is why this population can adopt an automate behavior $r(t)$ before adopting a controlled one $c(t)$.
- duration of the uncontrolled behavior $r(t) + p(t)$ does not last more than 1h30. In this model, we suppose that an individual cannot stay 1 hour in a reflex behavior and another hour in a panic state.
- $c(t)$ = duration of controlled behaviors. It varies from few minutes to several hours according to the intervention of institutional actors.

These data can be used as results towards which the solutions of our model have to converge, as explained in the numerical simulations section. This work can be done from the choice of the parameters of the model.

V. NUMERICAL SIMULATIONS

For the numerical simulations, we have transformed the model in a dimensionless form, that is,

population numbers correspond to fractions of the total population.

In the following subsection, the functions involved in the dimensionless model are specified.

a) Functions γ , ϕ , F , G , H , m

The construction of the functions γ and ϕ is based on the same function ψ defined by:

$$\psi(s, s_{\min}, s_{\max}, \psi_{\min}, \psi_{\max}) = \begin{cases} \psi_{\min} & \text{if } s < \psi_{\min} \\ \psi_{\max} & \text{if } s > \psi_{\max} \\ \frac{\psi_{\min} - \psi_{\max}}{2} \cos\left(\frac{s - s_{\min}}{s_{\max} - s_{\min}} \pi\right) + \frac{\psi_{\min} + \psi_{\max}}{2} & \text{else} \end{cases}$$

We suppose to be in the case of a sudden catastrophe, so the population is rapidly informed, in our case after 1 minute and all the concerned population is informed in the three following minutes. Obviously, the return to the normality cannot be immediate, so we suppose that individuals begins to return to the pseudo-normal lifestyle after 5 minutes and this return is done very slowly. These considerations lead us to consider the following functions ϕ and γ .

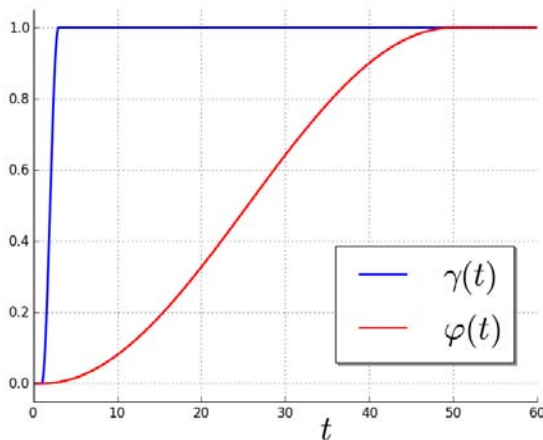


Fig. 2 : Functions ϕ and γ

As we have said before, the shape of the curves has to be modulated according to the type of disaster (depending if it is announced or not).

The imitation terms are modeled by the functions F , G and H that have the following form:

$$\begin{cases} F(r, c) &= \alpha_1 f_1\left(\frac{c}{r + \epsilon}\right) - \alpha_2 f_2\left(\frac{r}{c + \epsilon}\right) \\ G(r, p) &= \delta_1 g_1\left(\frac{p}{r + \epsilon}\right) - \delta_2 g_2\left(\frac{r}{p + \epsilon}\right) \\ H(c, p) &= \mu_1 h_1\left(\frac{c}{p + \epsilon}\right) - \mu_2 h_2\left(\frac{p}{c + \epsilon}\right) \end{cases}$$

where f_1 , f_2 , g_1 , g_2 and h_1 , h_2 are built in the same way. For example, f_1 , f_2 are represented in Figure 3.

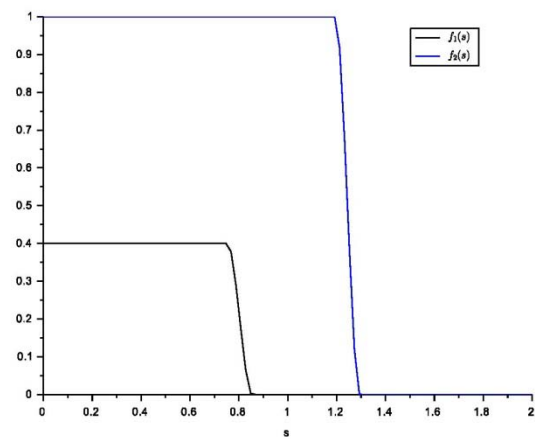


Fig. 3 : Functions f_1 and f_2

The imitation term $F(r, c)$ depends on the proportion of reflex behaviors compared to controlled ones. The parameter ϵ is chosen to model the beginning of the interaction process, which occurs only over a certain value of the subpopulations r and c . The terms $f_2(c/(r + \epsilon))$ and $f_2(r/(c + \epsilon))$ are chosen so that, during the meeting of reflex and controlled behaviors, which is modeled by the product rc , there must be at least 55% of reflex behaviors so that 40% of the controlled individuals involved in the interaction adopt reflex behaviors. Under 55% of reflex behaviors, 100% of the individuals in a reflex behavior imitate the controlled behaviors. For the imitation of p and c , we build G so that the imitation is essentially in the sense p towards c .

The imitation functions have been modified and improved compared to those proposed in (Verdière et al., 2014). Indeed, they take easier into account the imitation in the two sens. In (Verdière et al., 2014), the imitation functions depended only on one variable contrary to here. For example, F depends on the two variables r and c and can describe the imitation process between individuals in a reflex behavior and in a controlled one, or vice versa. According to the sign of the imitation term, one of the sens is favoured compared to the other. Furthermore, with the imitation functions taken in (Verdière et al., 2014), it was difficult to play with their values because we obtain in lot of cases negative solutions.

In sudden and brutal disasters, death can be an important parameter. In our simulations, we suppose that the mortality is important just after the beginning of the disaster for the three behaviors r , c and p . This leads us to consider the following function m which will modelize the three mortality functions m_1 , m_2 , m_3 .

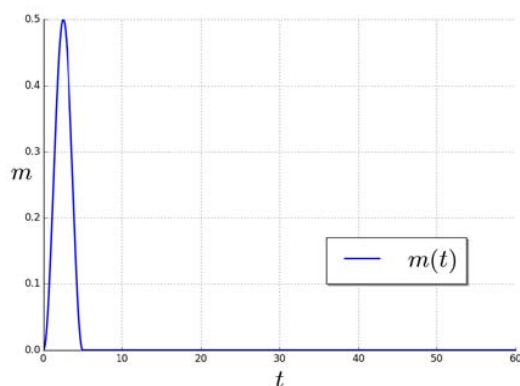


Fig. 4 : Function m

Another scenario will be to consider an event in which individuals in panic behavior are widely concerned by death, for example in the case of the rush during the pilgrimage at the Mecca in 2015.

In the following sections, we present simulations allowing us to validate our model.

b) Validation of the model

In this section, we test our model on two different extreme situations without any mortality (thus, $m(t)=0$ for all $t>0$). In these two simulations, we have verified that the percentages given in the calibration section are verified. For this purpose, we have computed the areas between each curve and the horizontal axis which give the global percentages of the corresponding population.

• Scenario 1: An earthquake in Japan

We propose simulations in order to find the characteristic behaviors in such an area when an earthquake happens. Since in Japan, the risk culture is well established, the population is formed to react quickly, the causality process from reflex to controlled is important with respect to the other processes, as the causality process from reflex to panic and the corresponding imitation processes. The parameters of our model are the following: $s_1 = s_2 = 0.01$, $B_1 = 0.7$, $B_2 = 0.1$, $C_1 = 0.4$, $C_2 = 0.1$, $\alpha_1 = 0.2$, $\alpha_2 = 0.01$, $\delta_1 = 0.01$, $\delta_2 = 0.01$, $\mu_1 = 0.5$, $\mu_2 = 0.1$ (see Fig. 5)

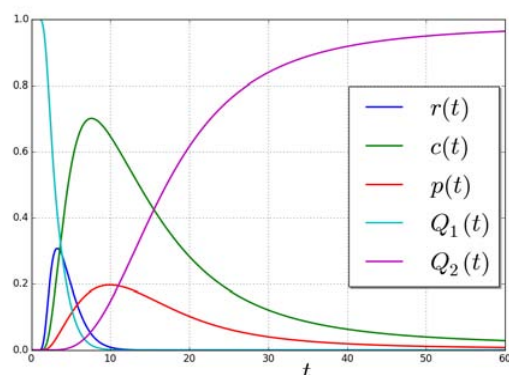


Fig. 5 : An earthquake in Japan

Figure 5 shows a domination of the controlled behaviors which perfectly matches with the geographers observations. Notice that population Q_2 increases until 1 since there is no mortality.

• Scenario 2: An unexpected catastrophe on a non prepared population

In 2010, an important earthquake place in Haiti. At the opposite of Japan population, the population was not prepared for such an event. In this case, the causal process from reflex to panic and the imitation of the panic control are dominant with respect to the other processes. The choice of the parameters is the following: $s_1 = s_2 = 0.01$, $B_1 = 0.1$, $B_2 = 0.4$, $C_1 = 0.1$, $C_2 = 0.1$, $\alpha_1 = 0.01$, $\alpha_2 = 0.01$, $\delta_1 = 0.4$, $\delta_2 = 0.01$, $\mu_1 = 0.1$, $\mu_2 = 0.8$. According to Figure 6, there is a high proportion of panic behavior during the event and a difficult return to daily behavior.

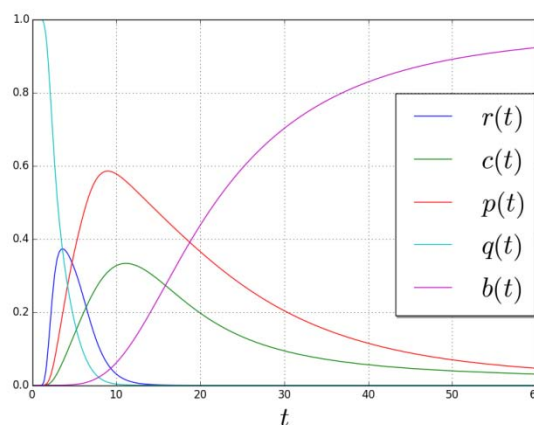


Fig. 6 : An unexpected catastrophe on a non prepared population

c) Succession of catastrophes

Frequently, the population is confronted to a succession of catastrophes. For example, earthquakes are very often followed by seismic events which lead the population to suffer again extreme behaviors. In our simulations, we suppose to be in presence of two successive catastrophes so that all individuals have not the time to come back to a daily behavior. To model this succession of two catastrophes, we consider that s_1 and s_2 are not equal to zero and depends on the time, so a second catastrophe is modeled in considering that individuals return in a reflex behavior. The functions s_1 and s_2 are as in Fig. 7.

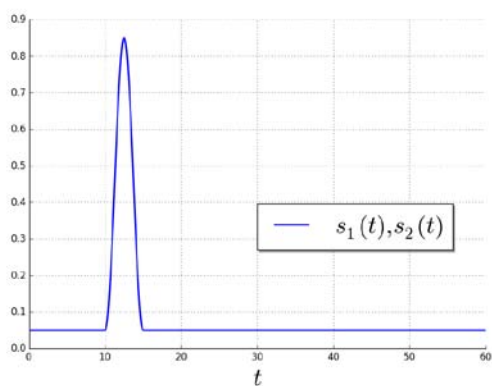


Fig. 7 : Functions s_1 and s_2

The curves represented at Fig. 8 show the impact of the second catastrophe.

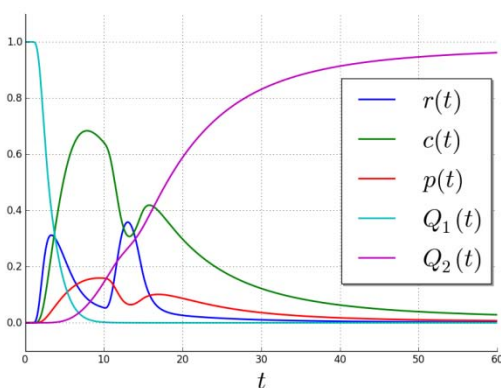


Fig. 8 : Succession of disasters

In Fig. 9, the three behaviors are represented in three dimensions.

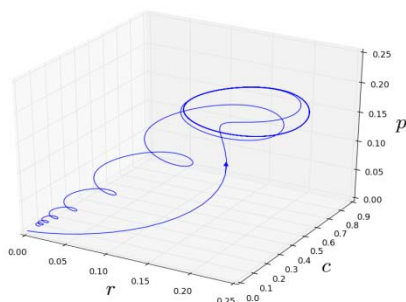


Fig. 9 : Succession of disasters (3D)

d) Simulation in case of mortality

The coefficients are the same as in the first simulation, that is $s_1 = s_2 = 0.01$, $B_1 = 0.7$, $B_2 = 0.1$, $C_1 = 0.4$, $C_2 = 0.1$, $\alpha_1 = 0.2$, $\alpha_2 = 0.01$, $\delta_1 = 0.01$, $\delta_2 = 0.01$, $\mu_1 = 0.5$, $\mu_2 = 0.1$ and the results are represented at Fig. 10.

Notice that population Q_2 does not increase until one and that the mortality impact significantly the behavioral dynamics essentially controlled behaviors.

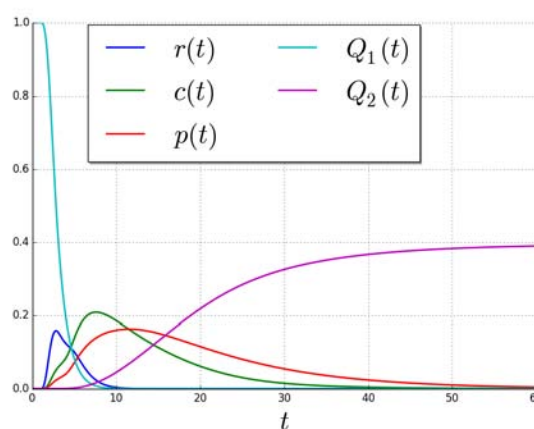


Fig. 10 : Model with mortality

VI. CONCLUSION

During a disaster, individuals adopt exceptional reactions completely distinct to daily ones as leaving under panic reactions, seeking victims under the rubble, fighting against the effects of a flood, evacuating at the request of authorities, etc... Unfortunately, these observations are not sufficient to understand clearly all the different concurrent behaviors and their sequence in such situation.

In order to deal with the limits of observation, we have formalized graphically and mathematically collective behaviors in the impact area and during a sudden event. These formalizations permit to consider the constraints of the situation and to analyze behaviors during the time evolution of the disaster. Furthermore, the actual model better integrates the imitation processes, the domino effects due to a new natural or technological disaster or corresponding to a closed door in situation of evacuation for example; mortality, all of these additions allowing to enrich the possible scenarios. Thus, this formalization permits to better understand and apprehend the apparition of behaviors spreading from individuals to a crowd and processes of interactions and imitation between individuals. This understanding and prevision of collective human behaviors represent a significant step forward the crisis management and specifically for the safeguard of civil populations. Indeed, during a disaster, the difficulty to prevent victims reactions increase the difficulty to master the situation for the institutional actors responsible of the crisis management. However, even if the proposed model has been improved compared to (Verdière et al., 2014), it does not consider all the human behaviors and have to be enriched in order to integrate more subtil behaviors, for example in distinguishing in controlled behaviors, altruist and selfish behaviors, to take into account geographical constraints.

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Indigenous Voluntary Urban Associations and thereby Community Solidarity among Residents of Debre Markos Town, Ethiopia

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Keywords: *community solidarity, voluntary urban associations, indigenous, Debre Markos town.*

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Indigenous Voluntary Urban Associations and thereby Community Solidarity among Residents of Debre Markos Town, Ethiopia

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Abstract- Membership to indigenous voluntary urban associations suggest the nature of communalities that members have in terms of their concerns and ways of dealing with them in daily life which can be indicator of the form of community solidarity that would likely exist in the society. The main objective of this paper was to examine the state of voluntary urban associations and thereby community solidarity among residents of Debre Markos town; Ethiopia. Both primary and secondary sources were employed. Household survey and In-depth interviews were the principal means of generating primary data. A total of 384 sample household heads were selected through systematic random sampling. On top of this in depth interview was employed with 18 residents. The survey data was analyzed using descriptive statistics where as the qualitative data was analyzed in words to supplement the quantitative data. The findings of this study confirm that a substantial number of the residents of the town are member of the three voluntary associations; Edir, Ekub and Mahiber. These voluntary urban associations are among the mechanisms of maintaining their social and cultural identities of the community and further are important to establish good relationship with members of the community. Due to this it contributes to the maintenance of the long-established forms of solidarity in the society.

Keywords: community solidarity, voluntary urban associations, indigenous, Debre Markos town.

I. INTRODUCTION

In several African societies where the state plays only a limited role in organizing public life, the activities of indigenous or voluntary associations constitute an important aspect of people's life (Nishi, 2008). These self help voluntary associations are the African's own response to the stresses and difficulties they face and became crucial aspects of the coping mechanisms and adaptive strategies (Salole, 1991; Ephrem, 2010). As saving gap is one of the serious problems confronting many developing countries, these associations provide an alternative saving mechanisms through domestic saving thereby help to reduce the lack of finance for investment (Sawani and Patterson, Nd). Moreover, they play a crucial role for sustainable development, especially at local level, by mobilizing resources and regulating their utilization with an outlook of maintaining

a long-term base for productive activities (Mowo et al, 2011).

As the name implies voluntary associations are those organizations whose membership is optional/not obligatory (Bruce and Yearley, 2006). In addition to this, members of the associations have an explicit contract for mutual help in a certain way when well-defined events take place in everyday life (Weerd et al, 2007). Urban associations are those heterogeneous institutions concerned with, regardless of their size, a variety of activities including community management, social services provision and infrastructure, finance and credit, and religious and social affairs. Their financial source may be from voluntary contributions, membership fees or external funding (Tostensen et al, 2001). Indigenous voluntary associations are a complex of norms, behaviors and accepted roles that last for long by serving valued social function (Alema, 2008). Because of this they serve as a base of social solidarity by providing a sense of belongingness and mutual thrust that member of the society experience in social life. Individuals participate in line with collective norms through which members are expected to participate in group activities accordingly (Elias et al. 2014, Turner 2006).

In Ethiopia, there are a number of indigenous voluntary associations which existed in a variety of forms in different cultural, religious and socio-economic contexts. The first organizations in Ethiopia were self-help systems. They existed in the country for centuries before they started to take shape and developed in to some sort of well established structures (Alema, 2008). Among the well known indigenous voluntary associations in Ethiopia includes, Edir, Ekub and Mahiber. Edir is a burial association established based on the mutual agreement of community members to collaborate whenever an adverse situation occur in any member of the family. It has different functions and benefits to its members. For instance, it provides financial, material, labor and emotional support at the time of mourning. Furthermore, some of them have been involving in provision of different social services such as schools and health services, and some are engaged in income generating activities such as consumer goods shop, renting halls and equipment which are mainly found in urban centers (Alema, 2008).

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Ekub is a rotating credit association which promotes saving habit of members and provides credit service to members. It is uncommon in the rural areas of Ethiopia. Whereas Mahiber is a religious based association which provides members with support and spiritual satisfaction as they fulfill religious commitments marked by regular feast, and enables them to get together and develop social interaction among the members (Alema, 2008). As the case is for almost all parts of the country, there are voluntary urban associations in Debre Markos town. This paper discusses the three dominant of those associations (Edir, Ekub and Mahiber) which are deeply embedded in the social fabric of the everyday life of the society and their contribution for community solidarity among residents of the town.

II. MATERIALS AND METHODS

Choosing a research method is not about deciding right from wrong or truth from falsehood instead the goal should be to select an approach that is suitable for the task at hand. The selection of research method depends on the nature of what we are trying to describe, the likely accuracy of our descriptions, purposes of the research and on the resources available to us. As clearly stated in Years work (2010), Methodological triangulation is the utilization of several research methods in a single investigation in order to gather relevant data for the study. So this study employed both qualitative and quantitative approaches.

a) Research design

As per the study objectives, a cross-sectional descriptive study design was used where by the data collection process was undertaken at one point in time. The rationale behind selecting this design is that it is possible and appropriate to investigate the state of voluntary urban associations and thereby community solidarity by collecting relevant data at one point in time. Hence, the entire data collection process took place from June 10 to July 15, 2014.

b) The research setting

Debre Markos is found 300 kilometers northwest of the country's capital-Addis Ababa and 265 kilometers southeast of the Amhara National Regional State capital- Bahir Dar (Esubalew 2006). Debre Markos is one of the growing towns of Ethiopia with more than 93,000 population size consisting of seven Kebeles and one worada. It was founded 161 years ago by Tedla Gualu, a ruler of Gojjam. In 1845 Dejazmach Tedla founded Menkoror, presently known by Debre Markos; and lived there for nearly three decades. In 1874 the first Church that of Saint Markos was built in Menkoror. Just a year after and onwards, the town got the name Debre

Markos after the church of St Markos (Debre Markos City Service as cited in Esubalew 2006).

Regarding the occupational distribution of inhabitants in the town, there are a number of resident who are employed in the civil service, trade, small-scale industries (woodwork, metalwork and so forth), handicrafts (like weaving, and sewing) and a number of other petty businesses. A significant number of households also earn their livelihood by brewing and selling homemade beverages like Tella, Arekie, and Tej. Although Debre Markos is relatively old, historical and has been an important center of administration and commerce of Gojjam province for a long period of time, it has hardly shown any significant development. There is a saying that states "you can go and find the palace of King Teklehaimanot without any trouble" which is a clear indication of long standing stagnation of Debre Markos town. Set of reasons could be ascribed for keeping the status quo of the town in its undeveloped state (Esubalew, 2006).

c) Participants of the study

The study participants are all urban residents of Debre Markos town of Easter Gojjam zonal administration, Amhara region, Ethiopia.

d) Tools of data collection

Household survey and in-depth interview were the principal data collection tools used in the study in order to collect both quantitative and rich qualitative data so that the study objectives can sufficiently be achieved.

e) Sampling Procedure

Multi-stage cluster sampling was employed in order to get the final sample households. According to the new administrative arrangement Debre Markos town has 7 Kebeles. In the first stage four (4) Kebeles were randomly selected from seven Kebeles. The Kebeles are further classified in to sub-Kebeles or 'Sefer. So in the second stage sub-Kebeles or 'Sefer' were randomly selected. This is due the fact that the exhaustive list of households is found under their sub Kebele or 'Sefer'. Accordingly there are five to eight sub-Kebeles under each Kebeles. Hence four sub Kebeles were randomly selected and included in the sample. Finally, in the third stage the households from the randomly selected sub-Kebeles or 'sefer' were included through systematic sampling technique based on the sampling frame of the households which is taken from the respective Kebeles selected in the first stage.

As it is clearly stated in Fowler (2002 as cited in Firew 2010), a standard statistical approach is important to determine the sample size which is appropriate to the study population. The equation is discussed as follows: Accordingly, the size of sample (n) was given by;

$$n = Z^2 p (1-p) / d^2, \text{ Thus, } = > (1.962)^2 (.5 * .5) / (.05)^2 = > 384$$

A size of 384 samples is advisable to ensure representativeness for a certain study given that the total population ranges between 10,000 and 100,000. Therefore this sample size was adequate enough to conduct this particular study in Debre Markos town by taking entire households of the town as a unit of analysis.

f) Data analysis

The collected data was analyzed both qualitatively and quantitatively. The quantitative data collected through the household survey was analyzed using SPSS software version 20. Data entry and analysis of the survey data was done by the researcher using the SPSS software. This involved entering the questionnaire parameters into the programme and subsequently adding the information from the respondents questionnaires. The information obtained from the in depth interview was analyzed qualitatively together with the quantitative data on the basis of the objective.

g) Ethical consideration

Ethical clearance letter was obtained from Addis Ababa University. All the study participants were informed about the purpose of the study and finally their consent was obtained before interview. The information provided by each respondent was kept confidential. The dissemination of the finding did not refer specific respondent.

III. RESULTS AND DISCUSSION

a) Socio demographic characteristics of study participants

Despite the theoretical orientation which depicts urban areas as a center of heterogeneity across different social variables such as ethnicity and religion, the case of Debre Markos town seems different. Given that Ethiopia is home of multi ethnic country with more than 80 ethnic groups, the town is a home of significantly homogeneous people in terms of ethnicity and religion, about 96.9 % and 99% are orthodox Christians and belong to Amhara ethnic group respectively. In addition to this the majority of the surveyed households have 4 to 6 members (52%) and even about 39.3% have household size of less than 3 members. The majority of surveyed households can be judged as medium sized household (whose household members are from 4-6). It is only 8.3 % of the total surveyed households whose household size is greater than seven household members.

Table 1 : Socio demographic characteristics of study participants

Variables	Category	Frequency	Percentage
Religion	Orthodox	372	96.9
	Muslim	6	1.6
	Protestant	6	1.6
	Total	384	100
Ethnicity	Amhara	380	99
	Tigre	4	1
	Total	384	100
Household size	<=3	151	39.3
	4 – 6	200	52.1
	7 – 9	23	6
	10 – 12	10	2.6
	Total	384	100

b) The state of voluntary urban associations

i. Edir

The finding of the survey data revealed that 83.9% of the respondents are members of Edir (burial association) and the remaining 16.1% are not. Hence the significant majority of respondents are member of Edir. Non members are those either who are living in extreme poverty or new comers who are not settled yet and familiar with the existing neighborhood interaction. Since the researcher is from this area and also confirmed by the data gathered through in depth interview the support that neighbors offer to one another upon death of a member goes beyond the scope of that Edir requires. The neighbors accompany the households whose relative is deceased for many evenings and during weekends in view of relaxing and morally supporting the household members under mourning. Studies confirmed that Edir brings together the poor and well off households although when it comes to practical things one can still see clear differentiation. The poor households involve in Edir in real sense-meeting all requirements like monthly contributions and actively participate in duties related to death and funeral. However, the wells to do people undertake everything financially such as they pay money for absence of regular meetings.

ii. Mahiber

Unlike membership to Edir in which most of them are members, membership to mahiber shows a large variation between members and non members. The data in the table 2 elaborates that 55.2% of the respondents are member of Mahiber where as the remaining (44.8%) are not. Regardless of the socio economic status of the households and given that the significant majority of them are orthodox Christianity religious followers, membership to Edir seems more important than Mahiber. Thus member ship to Mahiber (religious association) seems adversely affected these days since continuous feasts are dominant feature of rural areas particularly those societies who are dominantly orthodox Christians. But the changing life

style of urban areas is known by its rationality in terms of the household's socio economic conditions in relation to consumption, saving and expenditure. So that feasts are mainly taken as extravagant practices.

iii. Ekub

Ekub can be understood as family or locality based saving associations that provide members bereavement insurance. Regarding membership to ekub, the table 2 demonstrates that almost half of the respondents are members and the rest half are not. There is only a slight difference that members are 51% and non members are 49%. When we go down and see the pattern from membership Edir, Mahiber and Ekub, the number of non members increased and it is only membership to Edir which remains very important to them. When we see Ekub, it seems that modern emerging financial institutions are playing the role of this local organization and people no more view Ekub as only one which can give financial function in this particular period of time. The possible explanation is that people are no more rely on ekub for its traditional financial function rather modern emerging financial institutions are replacing overtime. This is clearly indicated on the survey data that revealed that only half of the respondents are member of ekub. Most of those who are member of Ekub spent five to thirty birr in a weekly basis which seems that this customary voluntary institution is serving as a social function or as an expression of social tie rather than its previous economic role.

Table 2 : Membership of study participants to indigenous voluntary urban associations

Membership voluntary urban associations	Category	Frequency	Percentage
Edir	Yes	322	83.9
	No	62	16.1
	Total	384	100
Mahiber	Yes	212	55.2
	No	172	44.8
	Total	384	100
Ekub	Yes	196	51.0
	No	188	49.0
	Total	384	100

c) Community solidarity

Sociologists from the very beginning were concerned about the form of social order and solidarity which will come along with industrialization and urbanization process. Many, though not all, of their contributions focused on a sustained search for social reforms that countered the socially destabilizing effects of the process of urbanization and industrialization contrary to revolutionary thinkers who sought to bring a more radical. The prominent among them is that of

Emile Durkheim who succulently elaborated the concept (Oosterlynck and Bouchaute, 2013).

Community solidarity can be understood by the quantity and quality of inter personal ties that a particular society reinforces among its members. These social ties reflect social resources that are instrumental in supporting psychological, physical and social well being. Having strong social ties serves as a buffer against vulnerability to risk. One of its manifestations is membership to indigenous voluntary organizations or associations. This section highlights how the residents of the town are interconnected in the form of membership to indigenous voluntary association such as Edir, Mahiber and Ekub. This will be an indicator of how indigenous voluntary associations are looking like given that the size and level of urbanization is increasing over time. In addition to this the perception of respondents regarding their relationship with their neighbors can also be one indicator of how strong their interaction is.

Table 3 : Membership of study participants to indigenous voluntary urban associations

	Category	Frequency	Percentage
Own rating neighborhood relationship	very strong	138	35.9
	Strong	75	19.5
	Medium	95	24.7
	Weak	76	19.8
	Total	384	100

Regardless of their membership to different local social organizations, most view their interaction with their neighborhood differently which indicated their sense of attachment. The data indicated in table 3 demonstrated that 35.9% of the respondents viewed their relationship with their neighbors as very strong, 19.5% view as it is strong, for 24.7% it is medium and the remaining 19.8% viewed it as weak. From these one can understand that around 80 % of the respondents perceive their relationship with their neighbors as either very strong, strong and medium. Only around 19 % of them respond as they have weak relationship with their neighbors. This might be viewed from two directions. The first is the result of high degree of homogeneity so that membership to social networks seems social responsibility and non membership might have many social costs. On the other hand, an increase in the size of the society increase impersonality and decrease the degree of contact among members of the society as one basic feature of urbanism or urban life. This statement is strongly supported by the idea of Wirth in his famous theory of urbanism as a way of life. To sum up Membership in community organizations such as Idir (funeral associations), ekub (saving/credit groups), and mahiber (religious groupings) is the basic feature of most households holding the fact that there is high

degree of homogeneity in terms of religion and language. However, nowadays the changing life style started to affect some of these organizations negatively, particularly Ekub and Mahiber. Only Edir seems more important to most of the respondents except few who have resigned and cease participate in Edir due to economic factors and their failures to meet their obligations.

d) Discussion

This study, which aimed to examine the state of indigenous voluntary urban associations and thereby community solidarity, brings to light some previously unexplored issues by employing relevant theoretical orientation. Wirth (1938) asserted that urbanism or urbanization produced any of several important social consequences among people. These are impersonality and anonymity in everyday life, loss of trust among people and various forms of social disorganization, as in higher rates of crime than in rural areas. However the central focus of the theoretical argument was about the nature of urbanization, the metropolis, in particular, which might be very difficult to directly apply it on urban centers of the less developed countries including Debre Markos town. But still one can view some aspects of an urban center with the help of this theoretical ground given that the influence of globalization is very high everywhere with different magnitude. This helps to appreciate the changes observed in Debre Markos town as one manifestation of the social consequences of urbanism unlike rural settings where more or less homogeneous in every sphere of life. Particularly Ethiopian urbanization is more or less indigenous than other African countries who had had gone through some colonial experience. This helps to preserve the previous socio cultural structure. This argument is very true particularly when we look at the limitations of wirth's theory which have been pointed out by its critics. First and foremost, this theoretical school suffers from lack of cross-cultural perspective. The Chicago sociologists were responding to one kind of city. They were looking at the North American city moving into the high gear of industrialization. The neglect of historical or cross-cultural comparisons limited the significance of their work.

On the other hand wirth also argued that these variations should give rise to the spatial segregation of individuals according to color, ethnic heritage, economic and social status, tastes and preferences, may readily be inferred. Because of this the bonds of kinship, neighborliness, and the sentiments arising out of living together for generations under a common tradition are likely to be absent or, at best, relatively weak. Under such circumstances competition and formal control mechanisms furnish the substitutes for the bonds of solidarity that are relied upon to hold a folk society together. None of the above statements directed by

wirth are working in Debre Markos town even though the town is far from being a metropolitan center.

The degrees of social interaction or relationship residents have with their neighbors and membership to indigenous voluntary urban associations didn't show any significant decline in relation to the growing process of urbanization. All the rest explanations in association to the special segregation based on color and ethnic group is not the characteristics of Debre Markos town due to the high degree of homogeneity and the size of the town.

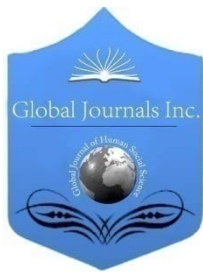
IV. CONCLUSION

The significant homogeneity of residents in terms of religion and ethnicity reinforces strong sense of belongingness and solidarity in the urban context despite the country is known as an ethnic museum due to the existence of more than eighty ethnic groups. In addition to membership to voluntary associations, Feeling of neighborhoodness is very recommendable. Such voluntary associations are strong enough to preserve the traditional form of solidarity as a means to hold on together even though the trend is towards rapid urbanization process in the town and the influence of globalization. Other studies also confirmed that membership in community organizations such as Edir (funeral associations), Ekub (saving/credit groups) and Mahiber (religious groupings) is indispensable for low-income households because it represents a dependable social security arrangement. Due to this such associations will remain important as most are characterized as low income households.

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Marital Dissatisfaction, Coping Mechanisms, and the Likelihood of Divorce among Selected Districts of Jimma Zone, South Western Ethiopia

By Addisu Tegegne, Asabneh Molla, Dereje Wonde & Nega Jibat

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Abstract- Marital satisfaction is a mental state that portrays the person's perceived benefits and costs in ones marital relationship and has been an important area of inquiry and intervention for many researchers and practitioners. The primary quest of this empirical endeavor is determining the level of marital dissatisfaction, the coping mechanisms and its relationship with divorce in the study area. To address the desired objectives, 240 married couples were surveyed and the ENRICH Marital Satisfaction Scale to measure marital satisfaction was used as a major instrument. Key informant interview was used to collect qualitative data. Both descriptive and inferential statistics was used to analysis the quantitative data. Results indicated sizable numbers of couples are dissatisfied in their marital relationship in one way or another. In addition, it's understood that marital dissatisfaction is a necessary but not sufficient condition for the occurrence of divorce. Though couples try to negotiate among themselves to settle their marital discontent, the majority preferred the advisory of elders.

Keywords: *marital dissatisfaction, coping mechanisms, divorce, jimma zone, Ethiopia.*

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Marital Dissatisfaction, Coping Mechanisms, and the Likelihood of Divorce among Selected Districts of Jimma Zone, South Western Ethiopia

Addisu Tegegne^α, Asabneh Molla^α, Dereje Wonde^ρ & Nega Jibat^ω

Abstract- Marital satisfaction is a mental state that portrays the person's perceived benefits and costs in ones marital relationship and has been an important area of inquiry and intervention for many researchers and practitioners. The primary quest of this empirical endeavor is determining the level of marital dissatisfaction, the coping mechanisms and its relationship with divorce in the study area. To address the desired objectives, 240 married couples were surveyed and the ENRICH Marital Satisfaction Scale to measure marital satisfaction was used as a major instrument. Key informant interview was used to collect qualitative data. Both descriptive and inferential statistics was used to analysis the quantitative data. Results indicated sizable numbers of couples are dissatisfied in their marital relationship in one way or another. In addition, it's understood that marital dissatisfaction is a necessary but not sufficient condition for the occurrence of divorce. Though couples try to negotiate among themselves to settle their marital discontent, the majority preferred the advisory of elders. Diverting the adverse effects of polygamous marriage, teaching and devising various family planning programs and introducing family and marriage counsellors in the area are highly recommended.

Keywords: marital dissatisfaction, coping mechanisms, divorce, jimma zone, Ethiopia.

I. INTRODUCTION

Marriage is a socially authorized long-standing mating arrangement that typically involves economic, social, and reproductive cooperation between the partners. Although the norms that preside over the choice of a spouse and the surrounding marriage ceremonies show discrepancy from culture to culture, the institution of marriage is found in all known human societies (Ponzetti 2003). Traditionally, choices and decisions about the sexual aspects of married life including when and how to initiate sexual activity, the amount and type of sex, the timing and number of children, and the use of contraception were considered as the exclusive province of the male partner (Ponzetti 2003). Ernest Burger, a prominent sociologist wrote, in 1953, "urbanization, greater mobilization, individualization, increased secularization, emancipation of women had transformed the family from an institution based on law and custom, to one based on companionship and love" (Furstenberg 1996:35 as

cited in Mathews NY). Thus, these social changes like cohabitation increased the probability of dissatisfaction over marriage and divorce (Ubesekera and Luo 2008).

Marital (dis)satisfaction has continued to be an extensively researched topic on various forms of investigation on family life and marriage (Zianah *et al.* 2012; Nelson 2011; Shackelford *et al.* 2008; Bagwell 2006; Mathews NY). According to Schoen *et al.* (2002), marital satisfaction is a global evaluation of the state of one's marriage and a reflection of marital happiness and functioning. Fowers (1998) stated that marital satisfaction has for many become a yardstick to measure the success and stability of a marriage and by extension, personal fulfilment and wellbeing. The ideal of marital satisfaction is so strong that many spouses deceive themselves about the extent to which their marriage meets their particular criterion for satisfaction. Spouses engage in positive illusions about marriage by dramatically underestimating their chances of divorce and making unreasonably positive statements about their spouses. These illusions seem to help spouses to believe that their marriage approaches the ideal ones to which they aspire (Fowers 1998:521). However, this also complicates the task of researchers who are attempting to investigate marital satisfaction. The complex and diverse nature of marital satisfaction allows us to study only a fraction of the available variables related to this subject.

It is important to recognize that most research on marital satisfaction and other types of sexuality has been conducted with participants from industrialized western societies. Very little data are available about the marital satisfaction and sexuality of men and women in non-Western societies. There is no exception for Ethiopia and little has been done in Ethiopia and specifically in Jimma zone and one of the aim of this research is to fill the scanty of literature. Most of the time researchers give priority and attention to the issue of divorce, its cause and effect and leave untouched that of the nexus between marital dissatisfaction & divorce and the coping mechanisms that couples employ when they get dissatisfied in their marital endeavour. Thus, ultimately, the study sought to answer questions like; what looks like the level of marital dissatisfaction in the study area? Does marital dissatisfaction ultimately brings the rampancy of divorce? What are the coping

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strategies couples employ to cope up with marital dissatisfaction?

This study will provide multifaceted advantages for different groups. It will deliver concrete information concerning level of marital (dis)satisfaction, its relationship with divorce, and the multifarious coping strategies spouses deploy to handle their marital dissatisfaction. It also helps policy makers to get insightful and phenomenal ideas concerning the issue of marital dissatisfaction for further intervention. Besides, the study will also serve as a base line for further investigation.

II. METHODS

A cross sectional survey research design supplemented with other qualitative research methods was employed to accomplish the study. The researchers employed both qualitative and quantitative research approaches to conduct this study. The qualitative research was used to understand the meaning spouses attach to their marriage, their experiences of marital dissatisfaction and coping mechanisms that couples use. The quantitative research was employed to determine the level of marital dissatisfaction, and reaction to marital dissatisfaction and coping strategies employed by the respondents.

Survey questionnaire was used to collect from spouses regarding their perception and level of marital satisfaction, reaction and coping strategies of marital dissatisfaction. The researchers adapted ENRICH marital satisfaction scale to assess the level of marital satisfaction of respondents. The scale has 10 marital satisfaction items representing the diverse areas of marital relationship which includes personality issues, communication, conflict resolution, financial management, leisure activities, sexual relationship, children and parenting, family and friends, equalitarian roles and religious orientation.

The researchers conducted key informant interview with elders, personalities working in justice office, workers of women and children's affairs office. From these concerned bodies a more detailed data was obtained to supplement the quantitative data. The primary data necessary for the study was collected by employing data collection techniques like questionnaire and interview guide. The secondary data was gathered from documents of various sources which already exist. The study area of the research was delimited to Jimma zone of Oromiya regional state. This area is selected because of vicinity advantage for the researchers and also absence of such an adequate study on the topic in this area was the enigma behind selecting Jimma zone (*Zone is the third layer in administrative structure of Ethiopia*) as the study setting. The researchers employed both probability and non-probability sampling techniques to select samples. From probability

sampling technique, multistage cluster sampling was used. Four *Weredas* (*the second lowest administrative structure in Ethiopia*), (Jimma town & Agaro town as Urban district and Dedo & Omo Nada as rural district) were randomly selected from Jimma zone and then one Kebele (*the lowest administrative structure in Ethiopia*) was included in each *Wereda*. A total of 240 married couples were surveyed from four Kebeles namely Awitu Mendera, Sito, Nada Sekota, and Agaro 03. The detail for survey participants is discussed in the subsequent table.

Table 1 : Summary of the study area and participants

District	Kebele	Households size	Sample size	percent
Jimma	Awitu Mendera	1300	52	21.7
Agaro	Agaro 03 (Tigi)	1371	61	25.4
Dedo	Sito	731	70	29.2
Omonada	Neda Sekote	550	57	23.8
Total		3952	240	100.0

With regard to qualitative participants, key informants were selected purposively. Accordingly, four expertise in women and children affairs, four prosecutors, and three elderly were included in the study. Descriptive and inferential statistics was used to analyse the quantitative data. To this end, frequency distribution, percentage, mean, ANOVA, T-test, chi square test were used. The qualitative data was analysed thematically and was concurrently integrated with the quantitative one. The reliability and validity of the instrument was checked appropriately. In relation to reliability, the instrument was pretested with 15 married spouses and the internal consistency was checked through Cronbach alpha. With the pre test, some items were rejected while other items were reshuffled.

The researchers maintained and observed all ethical aspects of doing research. In conducting this study, ethical considerations like securing informed consent, keeping the privacy and confidentiality of the participants, full right to withdraw at any time; to change ideas or to edit recorded materials, careful recruitment of enumerators; provision of training for data collectors regarding the objectives of the study, ethical procedures & how to interview and all administrative ethical procedures were followed.

III. RESULTS

This part of the article presents the findings and discussion of the study. The data was collected from 240 survey participants and key informants from *Wereda* Justice Office, women and children affairs, and elderly people. To make clear for readers, the finding part of the paper is presented in line with the research questions

posed at the very on-set of the study. Moreover, an attempt was made to relate and compare the findings with the already existing empirical endeavours.

a) *Socio-demographic characteristics of study participants*

Table 2 below depicts the socio-demographic profiles of survey participants. About 52.1% of the survey participants were female while 47.9% of them were males. In relation to the age distribution of respondents, 24.2%, 38.8%, 22.9%, 12.9%, and 1.3% of the participants were under the age range of 20-30, 31-40, 41-50, 51-60 and 61-70 respectively. In addition, the age of the participants of the study ranges from 20 to 67 with the mean of 39.49 and standard deviation 9.956. The table also indicates the religious affiliation of respondents. Accordingly, 78.2% of the respondents were Muslims, 13.9% were orthodox Christians, 5.8 were

Protestants, and 2.5 were Catholics. From this we can witness that Islam as a religion is the most common and widely followed religion in the study area. The employment status of respondents in table 1 below portrays 31.2%, 17.9%, 13.2%, 12.8%, 11.1%, 9.8%, and 3.8% were farmers, housewives, self-employed, GO/NGO/Private sector employed, daily labourer, engaged in different activities (petty trade, animal breeding, etc.), and unemployed respectively. In relation to participants' formal educational level, the majority (35%) of them can't read and write. 22.7%, 21.3%, 10.8%, and 9.2% have primary education can read and write, tertiary school and above, and the remaining have the chance to join secondary schools. Further, table below vividly indicates 52.9% of them are living in rural setting while 47.1% of them are urbanite.

Table 2 : distribution of respondents by their socio-demographic profile

Characteristics	Response	Frequency	%	characteristics	Response	Frequency	%
Sex	Male	115	47.9	Place of Residence	Rural	126	52.5
	Female	125	52.1		Urban	112	46.7
	Total	240	100		Missing	2	0.8
Age	20-30	58	24.2		Total	240	100
	31-40	93	38.8	Wereda	Jimma	52	21.7
	41-50	55	22.9		Agaro	61	25.4
	51-60	31	12.9		Dedo	70	29.2
	61-70	3	1.3		Omonada	57	23.8
	Total	240	100		Total	240	100.0
Religious Affiliation	Orthodox	33	13.8	Educational status	can't read and write	85	35.4
	Muslim	186	77.5		can read and write	51	22.1
	Protestant	13	5.4		primary school	54	22.5
	Catholic	6	2.5		secondary school	22	9.2
	Missing	2	0.8		tertiary school and above	26	10.8
	Total	240	100		Total	238	99.2
Employment status	self-employed	31	12.9		Missing	2	0.8
	Go/Ngo/Private sector employed	30	12.5	Employment status	Farming	73	30.4
	Daily labourer	26	10.8		Other (petty trade, support from others, etc.)	23	9.6
	Unemployed	9	3.8		Total	234	97.5
	Housewife	42	17.5		Missing	6	2.5

With respect to the qualitative aspect of the study, different offices working on the issue under scrutiny and key personalities were considered in this particular study. Accordingly, four key informants from women and children affairs, four key informants injustice office, and four elderly were included in the study.

b) *Level of Marital Satisfaction*

To determine/measure the level of marital satisfaction of respondents, a Likert scale was prepared;

having a couple of questions (10 items with a possible minimum score of 10 and a maximum of 40) within it and to rate their own marital satisfaction and dissatisfaction. The validity and reliability of the questionnaire was duly checked. The following table is all about this issue.

Table 3 : Level of Marital Satisfaction of survey participants

level of marital satisfaction	Range	Minimum	Maximum	Mean	Self-rate	Frequency	Percent
	25	15	40	25.58	high	62	25.8
					moderate	125	52.1
					Low	30	12.5
					Total	217	90.4
					Missing	23	9.6
					Total	240	100.0

Assessing marital satisfaction in research is often done through self-report surveys, in which participants respond to a variety of questions assessing their satisfaction with different facets of their marriage. The concept of marital satisfaction is not necessarily gauged by assessing a lack of dissatisfaction in the relationship; factors that lead to marital distress are not necessarily the inverse of factors that promote satisfying relationships. Factors that promote healthy relationships and are present in satisfying, long-term marriages are important to consider, as well. Thus, thorough measures of marital satisfaction assess qualities that contribute negatively, as well as uniquely positively, to the marriage (Stone and Shackelford, 2007). In this particular study, with 10 items of Likert scale, the level of marital satisfaction of respondents was evaluated. Subsequently, the mean level of marital satisfaction was 25.58 with standard deviation of 4.4 and range of 29. Respondents were also asked to rate their own marital satisfaction. The result shows that 28% of them have

high satisfaction in their marital relationship. The majority, 57.6% of them, have moderate satisfaction in their marital engagement and the remaining 13.8% have low satisfaction.

Various literature stipulate that some marital couples who faced marital dissatisfaction has a tendency to wish if they hadn't married. Subsequently, in the case of this study the majority 35.8% and 34.2% of married couples said that they have rarely and never wish if they hadn't married respectively. In the contrary, 12.1% of them frequently wish if they hadn't married whereas 17.9% of them replied they occasionally wish if they hadn't engaged in marital relationship. One way ANOVA result also depict the existence of a statistically significant difference in marital satisfaction among the respondents who occasionally, frequently, rarely and never feel if they hadn't married ($F=64.941$ and $\alpha=0.000$). The post hoc test too shows the difference is significant between each group. For more information, it is better to look the subsequent table.

Table 4 : Respondents thought on their Marriage

Do you ever wish if you hadn't married?	Frequency	%	ANOVA (within & Between groups)	
			F	Sig.
Frequently	29	12.1	64941	0.000
Occasionally	43	17.9		
Rarely	86	35.8		
Never	82	34.2		
Total	240	100.0		

Knowing the intention of married couples concerning their decision if their current relationship is over is one way of checking their marital dis/satisfaction. Accordingly, as clearly manifested on the table below, 40% of the surveyed responded that they are not

interested to marry at all; 35% would marry the same person; and the remaining 24.6% would marry a different person. This clearly stipulates the majority of the participants (about 65%) are not pleased with their current marital relationship.

Table 5 : Respondents' decision if their life to live over

If you had your life to live over, do you think you would...	Frequency	Percent
marry the same person	84	35.0
marry a different person	59	24.6
not marry at all	97	40.4
Total	240	100.0

c) Marital dissatisfaction and Divorce

Some literatures support the argument that marital dissatisfaction may end up with divorce. In this regard, as shown on the upcoming table, 53.3% of the

participants replied high level of marital dissatisfaction potentially lead to divorce and the remaining 46.7% were skeptical with the notion that marital dissatisfaction leads to divorce. Similarly, an elderly from Dedo Wereda

stated that marital dissatisfaction rarely leads to divorce. In parental arranged and religious marriage, spouses are tied together till to their life span except especial

cases are happened. They stay together in all ups and downs of life and during both happiness and sadness.

Table 6 : The nexus between marital dissatisfaction and divorce

Does marital dissatisfaction leads to divorce?	Frequency	%
Yes	128	53.3
No	112	46.7
Total	240	100

Unlike the above contradicting evidences, qualitative evidences underscored the prevalence of probabilities in which marital dissatisfaction leads to end up ones marital relationship. In this respect, most informants indicated that marital dissatisfaction may provoke continuous spouse violence/abuse, absence of love, sexual incompatibility, physical injury, unable to fulfil basic necessities and expected roles to play, inability to resolve their disagreement through council of elders and ultimately these factors may lead the couples to fall in conflict and finally lead them to dissolution of their marriage. An informant in Agaro Justice Office

detailed the way on how marital dissatisfaction leads to divorce as follows:

Divorce stems from marital dissatisfaction. If there is no love among couples with respect to sex interest, economy, health, and social status of husband, there is high probability of divorce. In addition, if there is always disagreement between spouses, they may go to court and end up in marital dissolution. However, all disputes doesn't necessary leads to divorce.

Coping strategies of couples for marital dissatisfaction
Common types of coping Mechanisms

Table 8 : Distribution of respondents by coping mechanisms

Coping strategies	Responses		% of Cases
	N	%	
Negotiating each other	122	23.6%	50.8%
Presenting our issue to elders	175	33.8%	72.9%
Presenting our issue to kebele shengo/women affairs	37	7.1%	15.4%
By informing to family/relatives/friends	79	15.3%	32.9%
Present to court	73	14.1%	30.4%
Discussing with neighbourhood	32	6.2%	13.3%
Total	518	100.0%	215.8%

***multiple response analysis

Couples, in the study area, manage their marital dissatisfaction by deploying various mechanisms. presenting to elders (*Jaarsummaa*) is the major way of addressing their marital dissatisfaction in which 33.6% of the respondents use it followed by negotiating each other (23.6%). 15.3%, 14.1%, 7.1%, and 6.2% attempted to manage their marital unhappiness through informing to families/relatives/friends, present to court, presenting to kebele shengo/women affairs and discussing neighborhood respectively.

The qualitative wing of the study has also revealed the same. One of the key informant Dedo Wereda justice office stated that:

In most cases couples resolve their marital dissatisfaction with mutual discussion. This is because couples want to sustain their life by looking their children and they do not want to expose their issues to other person. Hence, although disagreement is normal between couples, they compromise their disputes and lead their life in normal way. However, there are situations in which

couples expose their issues (disputes) to council elders.

d) *The role of elders in managing Marital Dissatisfaction*

As it is understood from the qualitative data, from key informants, elders, all most anywhere, are popular and knowledgeable people in society. They give decision by looking who is most affected, who should be compensated, who should be punished, what is the cause of the problem, how couples bind together and sustain their life, providing counseling and making couples understood the adverse implication of divorce. Through these, elders mostly capitalize a conducive social environment among couples. In the case of resolving marital dissatisfaction among couples elders arbitrate dissatisfied couples, strengthen the bonds of couples and reunify if couples are separated. An elder in Omo Nada clearly stipulates the role of elders in managing marital discontent as follows:

...besides, elder's creates positive image in the minds of both husband and wife. They influence them to forget their past grievances (disputes).

Elders are considered as influential mediators. Hence, disrespecting elders implies disrespecting father & may expose one to curse as a result of disobedience. Therefore, their attitude and opinions are respected. In general, they have a power to influence and convince the disputing couples in terminating their dissatisfaction.

The other key informant in Jimma Zone court also reveals the same with different words. He stated that:

...elders have a great role in resolving disputes among couples through early intervention. That means before couple appeal their causes to the court office. Additionally, they also play a role after the couple appeals their case to the courts. For instance, after application, court gives three months for the disputing couples which are known as cooling period. In this period, elders see the grievance between couple, and then they discuss the root causes of disputes. And create mutual agreement between them (couples). This in turn provide a way for re- solving the disputes of couples. However, it has its own weakness in that elders pressurize women to accept their discussion in favor of men. In this case, there is a sort bias towards men.

From the data we can witness that elders are doing a pivotal role in handling marital dissatisfaction and restore it in to normal conditions. But, most of the key informants stated that elders are always in favor of the husband. Wives are expected to get silent with the decisions of elders and act accordingly though the decision is quite inconsistent to them/wives.

Couples also resolve their marital dissatisfaction with open discussion with their marital partner. From the key informants it was understood that couples settle their marital unhappiness by discussing to gather rather than through 3rd parties because they do not want to expose their secret and do not want to intervention of other people. An Elder in Omo Nada Wereda stated that "couples resolve their disputes in open way without disclosing it to other entity because they do not want to apart from each other and do not expose their children as well as themselves to different problems."

A prosecutor in Dedo Wereda Court office also underscored the same. He stated that:

In most cases couples resolve their marital dissatisfaction with mutual discussion. This because, couples want to sustain their life by looking their children and they do not want to expose their issues to other person. Hence, although disagreement is normal between couples, they compromise their disputes and lead their life in normal way. However there are a situation in which couples expose their issues (disputes) to council elders.

Unlike others a key informant in Agaro Justice Office underscored the absence of open discussion among couples. In his own words "...couples don't openly discuss and give solutions for their problems. Had couples have open discussions, case would never come to court and divorce could reduce. But in contrary, it is increasing and implies the existence of communication gap among couples." Moreover, it was understood that minor conflict could only be resolved through discussing to gather.

IV. CONCLUSION AND IMPLICATIONS OF THE STUDY

a) Conclusion

Based on major findings of the study, the following concluding remarks were drawn.

- The study indicated that it is only 28% of the surveyed participants who are endowed with high marital satisfaction. Form this it could be easily grasped that significant portions of couples experienced a sort of dissatisfaction and hesitation (something remains) in their marital relationship.
- The thesis that marital dissatisfaction will lead to divorce is still indefinite as per the evidences of this study. There are situations at which marital discontent compel couples to resort marital dissolution while not in other contexts.
- Couples who are discontented in their marital relationship use outlets like negotiating each other, interference of family members or beloved ones, presenting their issues e to elders, Kebele Shengo or women affairs, and finally to court.
- From literatures it was understood social workers, psychologists and family and marriage counsellors execute varied social services and assistance to improve the social and psychological functioning of families and marital partners. Many social workers are working in family consulting centers and social work clinics to help family members understand their relationships and roles in the family. Social workers work with the family to establish a healthy family dynamics, communication, and behavior patterns among family members (Rostami 2013). In this study, such functions and outlets for couples failed to exist.

b) Implications of the Study and Recommended Actions

- This study has proven the absence of family and marriage counselors and no one resort to get service from these professionals. The call for marriage and family therapist is a timely issue and professional in the area has to be produced to grapple the emerging challenges of the family institution.

- An ongoing awareness creation on the significance and pertinence of love based marriage has to be made in the area.
- Religious heterogamy is one of the scenario which is experienced in urban settings. A detailed qualitative inquiry need to be done concerning the patterns and marital satisfaction of such marriage typology.

V. ACKNOWLEDGMENTS

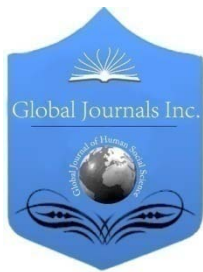
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What Marketing Strategy for Sacred Geometry to Make Archaeotourism Work?

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Abstract- Archaeotourism can take place in two main forms: i) on site or locations of discoveries; and ii) assembling the discoveries into museums or exhibitions. Given that the first option in Kosovo has not proven viable, a marketing strategy went on to be explored for the latter in broad terms by taking into account Bronze Age artifacts with engravings from the sacred geometry discovered by the Author of this paper during 2013-14, which were the work of ancient Illyrians. Yet, the results suggest a third alternative of archaeotourism development, and that is the interest by respective foreign scholars, institutions, and foundations by using Long Tail marketing approach. The paper interprets some astrological metaphors of sacred geometry in literature review, but draws conclusions from archeological discoveries.

Keywords: kosovo, bronze age, sacred geometry, archaeotourism, marketing strategy.

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Keywords: kosovo, bronze age, sacred geometry, archaeotourism, marketing strategy.

I. METHODOLOGY AND APPROACH

The methodology relied on the work and experience by the Author as a discoverer in respective field, associated with: i) behavior of state institutions; ii) visiting foreign museums to understand the importance of archaeotourism in income generation; iii) analysis of engravings and symbols from the sacred geometry; and iv) explaining the meaning of the symbols. Of special importance were some Ahnenerbe files, a copy of which I obtained through unofficial channels. The point of reminding the ancient symbols by evidence of the time is not to mystify anything but understand their enormous impact in our modern daily life.

II. LITERATURE REVIEW

Sacred geometry is about how the universe is shaped, exists, functions, human life organization and civilization on earth. Lawlor (1982 [2002]) described it as a metaphor of universal order, which Carroll (2013) viewed as the blueprints through physical and thoughtful evidence. Thoughtful or religious beliefs are considered compatible with modern science explanation of physical evidence on ancient civilization remains. Despite often contradicting each other, the divine reality remains in unity.

The foundation of sacred geometry is the circle. The circle has 360 degrees, a measurement inherited from the practice of 360 deities, one for each day, placed in and around the Kaaba in Mecca, of pagan

origin, most likely from ancient Babylonians and/or Sumerians. It is used as a cycle of the year consisting of four seasons, four sides of the world with the lines of latitudes and longitudes amounting to exactly 360 degrees each; 180 east plus 180 west, 90 from equator to the northern and 90 to the southern pole, plus the other side of the earth with the same number of degrees. Two intersecting circles form the Vesica Piscis, a shape found in human body organs such as eyes, mouth, ears, nose holes, vagina, and so on. It also could denote, be used and understood as a union between a man and a woman, just as it is still used in mathematics as an interaction between two elements or entities. Tripod featured the three gods in Egyptian mythology: Osiris, Isis, and Horus. Horus was the son of the sun god – Osiris, and of the moon goddess – Isis (Windsor, 2003). It later was adopted and reinterpreted in Christianity for the Father, the Son, and the Holy Spirit, and in Islam as there is no God but Allah, and that Muhammad is His Messenger. In the real world, it may mean: the Father, the Son (or the Daughter) and the Mother (the Holy Spirit). Cross is a pagan symbol, not of Christianity. Christmas is not related to any personality or Jesus alternatively called the Star in the East – Sun, the Light – Sun, but is an astrological interpretation of the Sun to Earth when it “dies in the cross” for three days (December 22-24, the shortest daylight) and “resurrects” on 25th, practically the first day of the year. The symbol of flower with four and five petals may be the fourth and fifth days in the process of creation. The Five-pointed star (pentagram) has its origin from the Earth, from anything in the sky. The Six-pointed star (hexagram), widely known the Star of David, by evidence is not of David at all. In fact, it was the modern Zionism who chose this non-Jewish symbol to relate modern Jews with the glory of ancient Israelites, and was adopted as an official symbol in Israel's flag only from 1948 (Sholem, 1949).

Ancient physical evidence about the symbol of six petals flower can be found in many parts of the world, but its origin remains unknown. The Bible notes that God created the universe in seven days (6 working, plus 1 resting). Melchizedek (1999) embraced this view as the Flower of Life, representing core aspects of space and time through seven interlacing circles forming the symbol. One day off is inherited by Judaism (Saturday), Christianity (Sunday), and Islam (Friday). Aside from spiritual beliefs, this symbol of circles is used

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as a blueprint in technical developmentse.g.tires, engines, rotors, generators, propellers, DNA, music, computers, which are the essence of human life organization and work.

One circle in the center and twelve others around it on six sides by two in a snowflake shape was interpreted by Melchizedek (2000) as the Fruit of Life. Number 12 represented many fundamental aspects, e.g. 12 Tribes of Israel, 12 Gods of Ancient Greece, 12 Apostles of Jesus Christ, 12 months of the year, 12 hours of the day. This system of 12 formed the basis of political rule (Government) through 12 ministries (apostles/ministers) and a Prime Minister (Zeus or Jesus Christ) at the center, originating from the cycle of moon movements, 12 signs of the zodiac respectively. 12as the number of zodiac is formed by 3 (months) x 4 (seasons), and 7 is the number of planets or the first complete order (Shimmel, 1993). Modern humanity has got thousands of different spoken and written languages, all having in common the sacred geometry expressed through engravings, symbols, shapes and numbers. The numbers tended to evolve along different written languages (like in the Latin world), but later were internationally standardized from the Arabic style.

How much we understand archaeology is a matter of promotion, exhibitions, and research apparatus (Dallas, 2007). Museum complexes in large developed cities such as New York, Tokyo, Shanghai, Paris, London, become attractive business through exhibitions that are visited by large number of visitors (Art Newspaper, 2014). In Istanbul, in Top Kapi Museum based on my own observation in June 2013, during the day on average one tourist entered every second. The fee of entry per individual was 30 Turkish Liras or €10. That is €36 000 per hour in one intensive summer day where the frequency of visitors is the densest.

Archaeology tends to be used for nationalist purposes, defending of identity, and identification with some greatness of the past (Baram and Rowan, 2004). Perhaps, the best examples of such identification are the issue of Jews and Palestinians in the Middle East, and disputes between Serbs and Albanians in the Balkans. The findings of this paper do not have that aim (promoting the heritage for a nationalist cause) but on archaeotourism. Kosovo has no strategy for archaeotourism. An idea of it on sites of the discoveries, withered away as the institutions had no initiatives, funding, and expertise on how to use the discoveries to make money – archaeotourism (Mulaj, 2014). Preparing and implementing a strategy for tourism development should have at its disposal resources, core competences, comparative advantage, organization, and carry out promotional activities. Resources are tangible and intangible such as physical, human, financial, operational, and knowledge (Evans et al, 2003). Historically, archaeology in itself had become a matter of interest by different countries, and often as one of the

main inspirations to invade. Hamilakis and Duke (2007) viewed archaeology as a motivation serving capitalism to conquer territories and seize their material past. Croucher and Lindsay (2011) examined the interplay between colonialism, capitalist development and post colonialism. Colonial power, capital formation, interpreting and using of archaeological remains, affected altering the history or its meaning. Though capitalism is seen as a system evolving on its own principles, many technical innovations were inspired by intensive studies on ancient language of symbols, engravings and geometry. In modern times, in addition to the use for tourism as it is preserved, archaeology may be applicable for extracting the knowledge to produce something useful. In a more spectacular move, the evidence of ancient civilizations can be manipulated to materialize advanced technological innovations. The most notable example was the Nazi society Ahnenerbe where the results of its research were unprecedented, especially in the war machinery.

Dealing with archaeology can be a business from supply and demand point of view. For example, recent trends in British archaeology suggest a decline in activity as a sector. A survey by Aitchison and Rocks-Macqueen (2013) of British archaeological institutions and organizations, found annual turnover to have slightly declined over 2009 to 2011, employment was reported down by 30% in 2012-2013 compared to 2007-2008, earnings in archaeology on average were slightly lower than in all occupations, 60% of archaeological organizations (of the answers received) reported the profit margin less than 5%, and 45% of the respondents expected the market in this sector to deteriorate. Where this trend can be backtracked? Aitchison (2004) who investigated the difference between university degrees in archeology and archaeological workforce in the United Kingdom, argued that, although university degrees in respective field (archaeology) are a prerequisite to enter the archaeological workforce, they were not sufficient for professional work. The remark against the university departments received the answer that it was not the responsibility by the universities to produce professional archaeologists, but a kind of education that can be utilized for employment even in workplaces outside archaeology. "Outside sectors" in a given time are known how they operate and their development can be predicted in short to medium term. Innovations in commercial business such as technology may more or less be anticipated, many people soon become familiar with, pass the knowledge and practice to others, but some archaeological discoveries may be quite unexpected for which the archaeologists do not have any standard knowledge ready, or even a clue at the beginning of certain discoveries. That is why the knowledge of many discoveries in the course of historical events is lost or destroyed. Aware of this deficiency, in 1945 the United Nations Educational,

Cultural, Scientific and Cultural Organization (UNESCO) was established as a vanguard, with a mission to promote and contribute to international education, preserving of cultural heritage, cooperation and universal respect of justice.

The demand for tourism as Butler (2006) maintained, is volatile but it also has a great stability where the changes in the short term occur only in specific types of tourism, e.g. in international travel. Market segmentation as one of the most important concepts of marketing, has a considerable, if not decisive impact on tourism by making use of information and communication technologies (ICT). Pasonen (2013) explored the impact of ICT, which has intensified since the 1980s, on market segmentation in Finnish rural tourism, and found that online information produces more distinctive motivation than the segment in motivating the travel due to the ease of doing many tourism related activities through the internet. An earlier approach by Lew (2008) admitted the crucial tendency of ICT in this respect, and emphasized the importance of Long Tail marketing in tourism, which he defined it as an internet based economy where a company or an institution can provide highly specialized products and services not in large quantities or volume, but the demand for them is driven by their high value. By this token, a larger number of tourists often run after few things that are unique in value. Without referring to any example, it is the knowledge and interpretation that makes some products and services in this sector appear as unique, as the following section tries to make few of them from archaeological discoveries.

III. RESESEARCH AND RESULTS

Many sacred geometry symbols discussed in previous section are available as physical evidence in our discoveries from the Bronze Age in Western Kosovo.

Their naming and meaning, however, despite many similarities with the mainstream theory, is to some extent unique due to a different cultural heritage and use in modern times by Albanians. Although ancient Illyrians are not known to have produced written history through any alphabet as at the time that the artifacts belong to (the Bronze Age) writing as we witnessed later after the Roman conquest of the area in the 2nd century BC did not exist, they left something more accessible to be understood – precise engravings from the sacred geometry. It was this kind of activity that has given rise to (different) languages development, and not the other way around. We may write and tell many stories about an automobile, engine, construction engineering and so on, but once we have them at our disposal or as a Chinese proverb puts it a picture is worth thousands of words, it shows the advantage of making use of geometry versus words.

The pictures below are made by the Author of this paper, who is also the discoverer of the artifacts featured. The five-pointed star is known as Luljeta (Looli-yeta, literally the Flower of Life). Luljeta, a personal given name among Albanian women, is featured in geometry as the flower of five petals, rarely found anywhere in the world as in Picture 1. Unlike popular beliefs, the five-pointed star has its origin from the earth and not of anything from the sky. In Albanian, this is the true Flower of Life. Most fruit trees and vegetables emerge from this type of flower. In antiquity people did not have chocolates and cakes, but fruits as the main food. The symbol next to Luljeta which looks like a natural tree, i.e. the Tree or Fruit of Life (engraved twice in Picture 1), further supports this claim. We were unable to decipher or find the corresponding reality of the flower with four petals in the far right of Picture 1, but have something unique to explain about the figure in the middle.



Picture 1 : Illyricum Sacrum circa 2 500 BC. Dimensions: 1m long, 30cm wide and thick

If the Star of David indeed is not proven to be of David, then how the Illyrians much earlier used and what did they represented by it? The six-pointed star is Illyricum Sacrum. Why Illyricum, and why Sacrum? First, it is the work of Illyrians. Second, sacrum is a large triangular bone located in the pelvis of human body, the one connecting the backbone with the pelvis. Men's sacrum is narrower and longer while that of the women is shorter and wider, and becomes wider after they give birth. This is one of the main distinctive bones by which the anatomists can distinguish the gender of human skeletons. Also, in live humans, the pelvis of women generally looks wider in part due to the wider sacrum. As it is wider, a woman was represented by the triangle upside down, to denote the opposite sex from the man who is featured by the triangle of a pyramid shape. When the two triangles are merged, they form the hexagram known as Illyricum Sacrum, i.e. the union between man and woman. The eye in the middle of

hexagram may have its origin from Ancient Egypt, the Eye of Horus respectively, by which the Illyrians symbolized a supreme deity overlooking human activities on earth. In modern times it was adopted by the Freemasonry who unlike ancient beliefs and representation of God in the heaven, is used as a kind to feature the monitoring of people by an elite of the people. We were unable to find any evidence about the purpose of the flower with four petals (the symbol far right in Picture 1) used by ancient Illyrians, nor do we come across any use of it by Albanians in modern times. The evidence from elsewhere in the world may help to explain its purpose and meaning, though it cannot necessarily be attributed to have been understood in the same way by the Illyrians, just as we saw in the case of hexagram, the five-pointed star, tree of life, and will see with yet another very important symbol from sacred geometry like in the picture below.



Picture 2 : Two stones forming the cross, each with inner and outer engraving of Lulija. Dimensions of each stone: 70 cm long, 28cm wide, and 20 cm thick

The flower with six petals, known worldwide as the Flower of Life, is used for ages by Albanians as Lulija (pronounced as Looliya, literally the Flower). Lulija is also a personal given name among Albanian women, but less common than Luljeta. However, it is the most used name as a cult (goddess) of beauty, love, harmony and happiness. The songs about Lulija have monopoly in Albanian popular music, and this leaves a doubt that music was born from the sacred geometry. The everlasting hit is *dulLulijatebunari*, oh sa fort mëkishmarrëmalli (Lulija went out to the well, oh how much I was missing her). How sacred geometry is used in the emergence and evolution of music from Illyrians to Albanians we still do not know, but the pentagram or five-pointed star (Luljeta) is also the name of five lines forming four fields in the text of music. Popular songs about Lulija are very old, and no one knows who might have originated them. During the ottoman rule until 1950s, the most popular name among Albanian Muslim women was Gjyla, a variant of Persian-Ottoman Gül, meaning rose. Gjyla is still used by Albanians as the

loan name of flowers with multiple petals, or the blossom.



Picture 3 : The Moon and/or Sun eclipse

Moon eclipse, found ten miles away to the west from the artifacts in Picture 1 and 2, is dated from the 4th century A.D. According to my visit on site, this stone was taken from the ruins of a temple or castle which is reported to have been destroyed in the 9-10th century A.D. The site is known for similar archaeological findings of the 4th century, a period which corresponds with early Christianity when it was legalized by the Roman emperor of Illyrian origin Constantine the Great, but this piece of work most likely is neither Christian nor of Islam which came much later and whose moon crescent and five-pointed star is adopted from the symbols like this one in Picture 3. Apart from exact or approximate age, the crucial importance of this artifact relies in the engraving of moon eclipse, which has got an ellipse shape. This is important to remember how long time ago before inquisition, people knew that the shape of earth and moon is elliptic as opposed to medieval inquisition which maintained of round but flat shape of the earth.

Despite such cultural heritage at disposal, Kosovo's institutions and scholars have not shown any specific interest in promoting them for their own benefits. Kosovo and the Western Balkans except Croatia, did not submit reports on the state and profile of their museums to European Group on Museum Statistics – EGMUS (2004). EGMUS is a good guide to scholars and potential interested visitors. Still worse, Kosovo's Ministry of Culture in its budget for 2015 does not envisage a single penny for cultural tourism, let alone archaeotourism as a subdivision. An organized research apparatus does not exist. Comprehensive research papers as promotion are scarce. Actually, there is no any NGO and civil society groups specialized in archaeological research except those claiming to

preserve the cultural heritage with aim to attract visitors, but do not undertake anything to make it happen. The respective state institutions continue their work in excavating for archaeological discoveries and assemble the artifacts into museums. Yet, they do not know what further to do about them. Expert visitors may have more knowledge about the artifacts exposed. What the visitors would be mostly interested in, is what specific use and meaning the artifacts had from already known elsewhere, which as we showed, to some degree diverges from the standard theory, but it may be more correct understanding.

With no supportive resources, poor expertise and researchers, but rich cultural and archaeological heritage, the second alternative for archaeotourism or through museums and exhibitions, also falls out of consideration. We cannot have a plan and implement it for something that has no bases of organizing too many needed resources, or consuming some of them without generating benefits. Knowledge is the driving force behind the potential success. Often, many people and employees consume a bulk of resources without capabilities to provide something for consumption, e.g. to make archaeotourism work. If that is the reality of commitment, do we have at least an idea how to promote the discoveries in question or make them more value-added. Figure below shows a conceptual design of a marketing strategy options for archaeotourism.

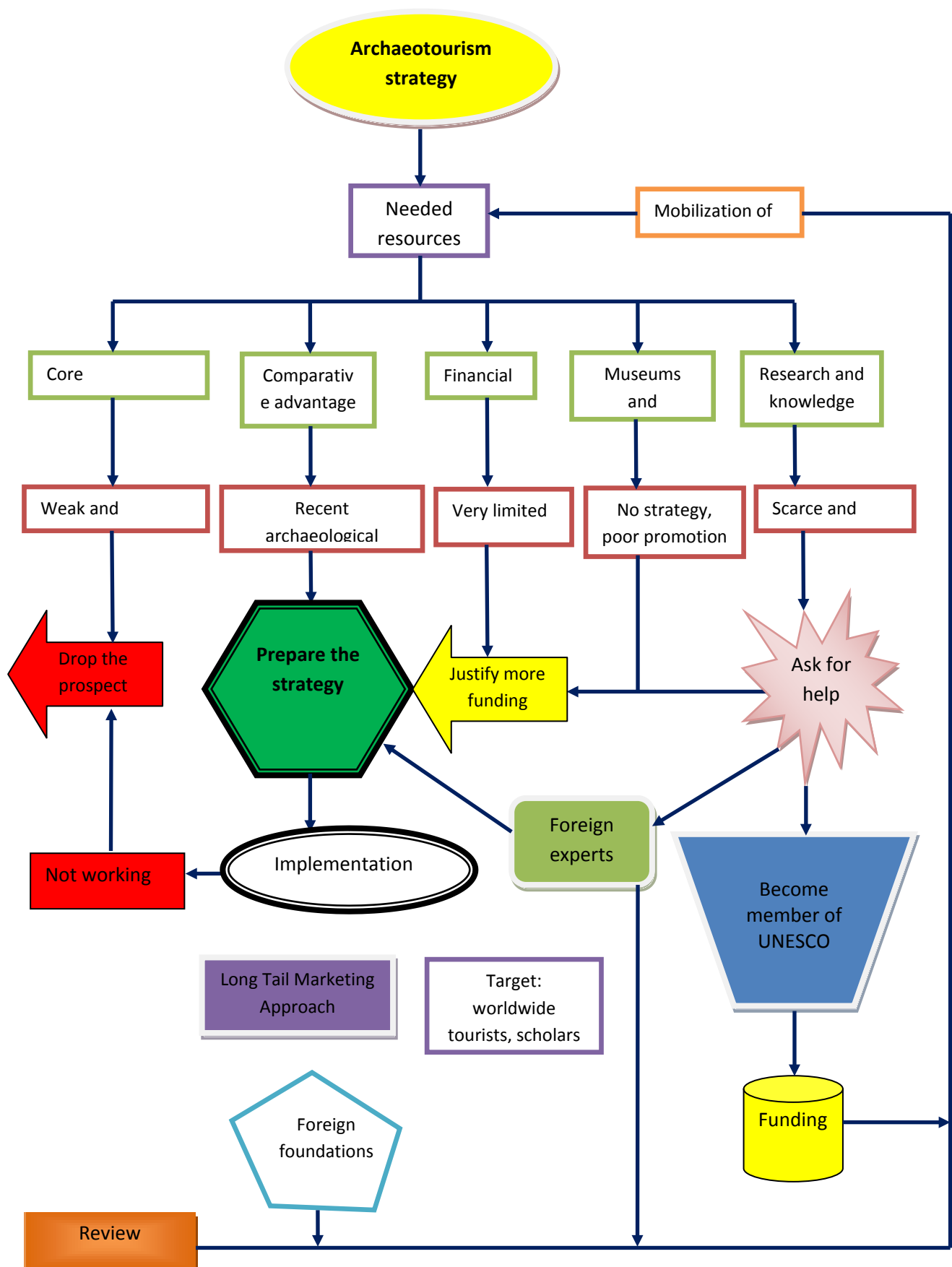


Figure 1 : Conceptual design of marketing strategy for archaeotourism in Kosovo

Given that the options from the figure above at present cannot be implemented in Kosovo due to very limited resources and skills, it is left as a recommendation to be dealt with by foreign scholars, researchers and foundations. And here we are not leaving them to think much what to do about archaeotourism in respective case from which at current we have given up the development. An archaeotourism strategy, its implementation and expected results is a very broad and sophisticated undertaking which this paper has no space to go into details. The basic concept is presented as an urgent need under the circumstances when majority in Kosovo is not familiar with the area of archaeotourism, let alone how it works. Will it work and what approach should be followed? All notes and boxes from Figure 1 require more analysis and discussion that should be dealt with separately from this paper, of which we are focusing on the one deemed as the most important - Long Tail marketing – which is feasible as it can make use few but unique discoveries. Although similar discoveries are found elsewhere, the way how they were used by the Illyrians and inherited by modern Albanians make them different from so far mainstream theory. First, the approach takes into consideration the discoveries that challenge many views of core elements from the sacred geometry as used by the Illyrians. Second, the time which the artifacts belong to, imply a different origin of some symbols such as the Star of David. Third, the unknown origin of the Flower of Life may not be of any deficiency as its crucial importance relies on how the Illyrians have used it, what representation featured, and how it has survived as Lulija. Fourth, no matter how much massive and almost standardized the theory on the flower with six petals is across the world is, it may be an accident how few scholars decided to call and interpret it whilst the rest of the world embraced that view. It makes sense to represent the human time arrangement through seven days to which modern society has remained a hostage. However, the Illyrians used the five petals flower (Luljeta) as the true Flower of Life from which majority of fruits emerge and were the life for humans. Last but not least, the Eye of Horus along with many other pagan symbols and mythologies, proves that the bulk of Abrahamic religions originating in the vicinity of Ancient Egypt and Babylonia, are simply adoptions, recycling, and even deterioration of the things, events, and phenomena that existed, in which God had no hand in them.

IV. DISCUSSION AND CONCLUSIONS

We may argue that Albanians have not descended from ancient Illyrians. Many other people might have, but what Albanians alone have inherited from the Illyrians, which can be proven by the convergence between archaeological discoveries and modern cultural practice, is more than of the rest combined. This does not apply to overwhelming

evidence on sacred geometry found worldwide, but it does in the specific meaning how the Illyrians used it.

Modern civilization is an evolution from the orders of sacred geometry, with some different meanings and interpretation across the world. It may not be the best practical order. An easier and simpler order would be if Sunday, 31 May, 2015 is written as 151: 2014, i.e. 151st day of 2015, rather than repeating the same name 52 times for each different day. The location of our archaeological discoveries is 42°48' 41.50"N 20°34' 16.00" E, easier to be found than through the names of villages, towns, cities, hills or woods in a different time frame. New York, Riad, Saint Petersburg, Hiroshima have not existed in ancient times, and will disappear in a distant future. Similarly, at one given time or at present, we have very different names for one country within geographical borders such as Germany (English), Deutschland (German), Alemania (French), Njemačka (Serbo-Croatian), and so on. Geometry and numbers are made common for the mankind, or one for all. Thousands of languages are further diversifying.

The ancient Illyrians left remarkable records of sacred geometry, the importance of which might have not been understood for ages due to our evolution towards adopting and being addicted to written texts in different alphabetic characters. We may blame the Illyrians for not leaving peer reviewed papers in English! English, Arabic, Greek, Chinese style of writings, literature and characters may be beneficiary famous for many people, yet the Japanese technology relies on working with something else – by doing things. We would more prefer to drive the car rather than writing or talking about driving it. Similarly, the Illyrians left the written records about genesis pattern, the union of man and woman, human trinity and many more in well engraved symbols. They certainly were not aware what will follow centuries latter through monotheist religions, nations and nationalism.

Archaeological graduates and scholars from the universities may be specialists compared to the rest having no such respective education. The certified specialists act upon some knowledge which they take as a standard theory, thus whenever they come across any discovery like in our case in this paper, they immediately know what is it about. For instance, the flower with six petals they will blindly call it the flower of life as it is intensively used and standardized in the world terminology of sacred geometry. How the ancient and modern people have been calling and use it, makes a difference. Luljeta, as this paper finds, is the true name for the Flower of Life. The six petals flower with many uses and meanings in sacred geometry worldwide known as the Flower of Life, among Albanians is used as a personal name (Lulija), cult of beauty and love, mostly in popular songs for an anonymous (or every) beautiful woman, and as a decorative symbol. The Star

of David, which is not of David at all, is found to be Illyricum Sacrum. Their use by modern Albanians is still spontaneous with no any research on the origin. We should report exactly how modern Albanians have been calling and using them, and this makes our archaeological findings unique from the same findings elsewhere.

Archaeotourism development on site was dropped due to a lack of interest, resources and expertise. The second alternative to assemble the artifacts in museums and exhibitions in Kosovo that this paper went to recommend also has no perspective. Where is the knowledge to persuade the tourists that a priceless piece of sacred geometry from the Bronze Age is available in Kosovo? Therefore, we recommend the third alternative, and that is the interest by respective foreign scholars, institutions, and foundations. The rationale of this recommendation rests in Long Tail Marketing for the discoveries in question, the core of which should be preceded by good and provocative papers and publications. The Staff of Moses and the King's David sword in the Top Kapi Museum in Istanbul locked behind glass cases (which may not be of the referred persons at all) attract too many visitors and money from across the world thanks to Long Tail marketing of two books only (the Bible and the Qur'an) and almost nothing else. This suggests that to make archaeotourism work through the Long Tail marketing, we should first of all have Long Tail research and publications, the importance of which this paper has tried to identify and explore.

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Approach:

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Approach:

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Approach:

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Approach:

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