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1	Promoting a Culture of Scholarship in Higher Education
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5	
6	Abstract
7	Increasing need for accountability, combined with competition for educational resources,
8	necessitates movement toward a culture of scholarship at institutes of higher education.
9	Transitioning toward such a culture, particularly for smaller institutions or those focused
10	primarily on teaching, can be challenging due to changing expectations on issues such as
11	workload and productivity. As part of a broader effort to build infrastructure at a single

<sup>12</sup> academic institution, we describe a case study to inform a process of cultural change to

<sup>13</sup> promote scholarship. We reviewed existing literature on scholarship and productivity, and we

<sup>14</sup> interviewed 30 faculty and doctoral students at a transitioning college of social work regarding

<sup>15</sup> their scholarship. Analyses were conducted using provisional, axial, and selective coding and

<sup>16</sup> MaxQDA software. We identified five key themes for promoting a culture of scholarship,

<sup>17</sup> including protecting time for research, building staff supports, engaging students, developing

<sup>18</sup> research resources, and cultivating professional growth and discourse. Specific

<sup>19</sup> recommendations in the five areas and a checklist of strategies can be used to implement

 $_{\rm 20}$   $\,$  change at other institutions. The suggested strategies are derived from faculty and student

<sup>21</sup> perspectives, thereby allowing those held to expectations to take a lead role in building

<sup>22</sup> infrastructure within an evolving academic context.

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24 Index terms— academia; capacity building; productivity; professional development.

### <sup>25</sup> 1 Introduction

olleges and universities are under increasing pressures to garner external funding and increase scholarly 26 productivity. In particular, rising concerns of accountability have been associated with quantification strategies 27 used to denote productivity of institutions, departments, and individual faculty (Sullivan et al., 2012; e.g., 28 AcademicAnalytics.com; Google Scholar's H-Index; the Chronicle of Higher Education's Faculty Scholarly 29 Productivity Index). Fleming (2008) describes multiple ways in which such scholarly productivity benefits 30 universities. Foremost, public and private funders are increasingly drawn to toptier research institutions, 31 providing direct support for research as well as generating indirect costs for facilities/maintenance of academic 32 institutions. Further, scholarship that leads to evidence-based products or services can gain support of funders 33 34 in both government and corporate sectors, and private donors are often drawn to support institutions that are 35 vital contributors to innovation and scientific discovery. Finally, scholarship promotes visibility and attracts 36 media attention, garnering interest of the general public as well as prospective students. This can contribute to more competitive faculty salaries and benefits, enhanced job satisfaction for faculty who balance roles of 37 research and teaching, increased engagement within and across professional disciplines, and benefits to student 38 learning through this immersion in research culture. Yet, promoting a culture of scholarship, particularly research 39 scholarship, can be challenging, particularly for those colleges and universities that have traditionally focused 40 solely on teaching. Evolving expectations may impact workload, challenge professional skills, and threaten 41 self-concept of professionals. Some professionals believe the pathway to scholarship is ill-defined or that top-42

down pressures are exerted upon them in ways that deny their autonomy in the educational context (Beddoe,
2011;Fleming, 2008;Joubert, 2006;Karvinen-Niinikoski, 2005).

The present manuscript examines supports and challenges in development of culture of scholarship in higher 45 education. Specifically, we examine a shift to include greater research scholarship at one university where 46 teaching had been the primary focus. To set the foundation for this study, we review existing literature on 47 scholarly productivity from diverse academic fields, including studies on balancing institutional expectations for 48 scholarship and leveraging professional networks for productivity. Then, as a case study that serves to inform 49 other academic institutions in advancing a culture of research scholarship, we conduct interviews with faculty 50 and doctoral students at a single college of social work to examine their expressed needs for supporting research 51 productivity. Finally, we recommend practices that can be implemented in a variety of academic contexts to 52 support scholarly engagement of faculty and students. We propose a framework for cultural change, and a 53 checklist is provided for institutions to implement supports that promote a culture of scholarship. 54

### <sup>55</sup> 2 a) Defining Scholarship

Scholarship is usually defined in terms of research or the knowledge produced by academic study (e.g., 56 Merriam-Webster.com; OxfordDictionaries.com; TheFreeDictionary.com). In his seminal work for the Carnegie 57 Foundation, "Scholarship Reconsidered," Boyer (2000) echoes that being "scholarly" usually (p. 14). He provides 58 a more nuanced definition, delineating four types of scholarship. The scholarship of discovery contributes to 59 knowledge and the intellectual climate of higher learning. The scholarship of integration assists in making 60 connections across disciplines, placing concepts in context, and elucidating research findings. The scholarship 61 of application engages knowledge with consequential problems of the world, rendering knowledge helpful 62 to individuals and institutions. Finally, the scholarship of teaching dictates that academic work becomes 63 consequential only as it is understood by others. Boyer underscores that good scholarship necessitates not only 64 65 engaging in original research, but also "stepping back from one's investigation, looking for connections, building bridges between theory and practice, and communicating one's knowledge effectively to students" (p.16). Boyer 66 and others emphasize the importance of productivity, or the measuring of faculty member outputs, as a means 67 for understanding scholarship in all of its manifestations. Examples might include articles or creative works 68 published in journals, books and chapters, monographs, and so on (Horta et al., 2012). 69

## <sup>70</sup> 3 b) Balancing Research, Teaching, & Service

71 It is impossible to discuss scholarship without first discussing the nexus between research, teaching, and service. 72 Following from Boyer's ideas about the intersection of these activities, Horta and associates (2012) note that 73 conventional analyses of the connections between research and teaching define concepts too narrowly. Teaching, 74 for instance, cannot be understood simply as course load, but also includes activities closely intertwined with 75 research productivity, such as supervision of graduate-level students. Leveraging these linkages between research 76 and teaching (e.g., teaching by integrating students into research-oriented activities) is key to increasing outputs 77 of faculty members.

Still, faculty face an ongoing struggle in balancing demands of research, teaching, and service. In a study of 78 scholarship and mentoring among nursing faculty, Turnbull (2010) identified the balancing teaching and research 79 as an issue mentioned by every participant in the study. Although participants highly valued teaching, they 80 said that it took time away from doing research and clinical practice. Santo and associates (2009) conducted 81 a survey of faculty in a school of education to examine barriers and supports to scholarly productivity. Most 82 83 participants in this study felt that they had inadequate time to conduct research, reporting that they could not 84 protect periods of uninterrupted time, and that time spent on research was about one-third the time spent on teaching. Requests for release time and reduced teaching load were among the top expressed needs of faculty. 85 Santo and associates found that faculty who chose not to pursue service-related interests were more productive 86 in research. However, such a choice is often not an option, nor is it desirable if research productivity must come 87 the expense of engagement with colleagues, the profession, and communities. Taylor, Fender, and Burke (2006) 88 used an online survey to examine relationships between research productivity, teaching, and service activities 89 of 715 academic economists. The study revealed that both teaching and service commitments had significant 90 negative impacts on research productivity. Teaching an additional 3-credit course during the regular academic 91 year reduced research productivity by 9.6%, and teaching during the summer had a greater impact, with a 17.7%92 decrease in productivity. The authors found that all forms of service had a negative impact on productivity; one 93 94 committee assignment per year was associated with a 7% decrease in productivity, committee chair assignments 95 were associated with a 17% decrease, and service in positions such as department chair or program director were 96 associated with more substantial decreases in productivity.

Yet, in discussing higher education, we must acknowledge that the key social responsibility of these institutions is to impart that education-to teach. Service engagement is also a necessity for functioning within a community context, and research is critical for advancing education and practice, as well as for promoting sustainability of academic institutions. Fleming (2008) suggests that institutional change must create conditions allowing integration of research alongside teaching, rather than placing research as a mere addition to an already heavy workload. He states that course loads and service duties may render development of a research program

"functionally impossible for individuals who are not tethered to their computers and willing to sacrifice substantial 103 portions of their life outside work to their careers" (p.13). Indeed, such integration of research and teaching 104 already exists within higher education. Gottlieb and Keith (1997) studied the research-teaching nexus in eight 105 industrialized countries, noting that teaching and research were not mutually exclusive activities; rather, there 106 appear to be "research cadres" who spend more time on research (a mean of nine more weekly hours) and "teaching 107 cadres" who spend more time on teaching (a mean of 5-7 more weekly hours, depending on the country). Both 108 groups furthered the dual mission of higher education by contributing to research and teaching (the authors 109 acknowledge that they did not investigate the service mission). 110

### 111 4 c) Leveraging Professional Networks for Productivity

112 Discussion of scholarship must also address the importance of professional networks to productivity. Professional mentoring, collaboration, networking, and of scholarship within an organization as well as across organizations 113 to build the discipline nationally and abroad. ??urnbull (2008) defines mentoring as "a relationship of depth and 114 115 duration between an advanced career person and a less experienced faculty person" (p. 573). She notes that this 116 relationship may be formal or informal and may extend beyond the professional to the personal domain (i.e., for psychosocial functions), but the main intent of the relationship is to further the professional and academic 117 development of the mentee. She states, "Academic staff who are appropriately mentored acquire academic values, 118 are guided apply with practical advice, learn to establish a collegial support network, and experience personal and 119 professional growth" (p.577). In her study of nursing faculty, Turnbull found that mentoring was a productive 120 facilitator for improving scholarly productivity, but there was little mentoring occurring-in part due to lack of 121 122 qualified and experienced academics to guide junior faculty, particularly in the skills of writing and publishing. 123 Turnbull notes that mentoring must be supported by administration and senior faculty and must permeate the organization from the top down. Turnbull concludes that mentoring is just one of many strategies needed to 124 125 develop a culture of scholarship.

Beyond mentoring, broader collaboration with colleagues and community partners is also a contributor to 126 scholarship. Martinez, Floyd, and Erichsen (2011) conducted a qualitative study of highly productive scholars 127 in the field of school psychology. The most common strategy cited by these psychologists in building their own 128 scholarship was developing collaborative relationships with colleagues, students, and community partners such as 129 130 schools. They described themselves as active participants in research groups, and they shared article authorship 131 with a small number of colleagues on clusters of publications. These productive scholars advised others to 132 form partnerships and take different roles on different projects (e.g., leader, follower). Martinez and associates 133 (2011) note that highly productive scholars collaborate with their own mentors as well as with graduate and undergraduate students. The synergy cultivated by these scholars was not limited to professional networks, in 134 that they also sought to establish connections across their own projects (e.g., using common methods in multiple 135 studies) and products (e.g., grant applications, presentations, reviews, original research articles, lesson plans). 136

Maryath (2007) conducted a study of the most productive authors in the field of educational psychology, asking 137 these authors to provide insights on their strategies for successful scholarship. The most common attribution for 138 being highly productive was collaboration, noted by over half of the sample. This included being mentored, 139 mentoring others, collaborating on projects, and collaborating for mutual feedback on the writing process. 140 In their study of scholarly productivity among academic economists, Taylor, Fender, and Burke (2006) found 141 142 that co-authorship was associated with higher productivity; increasing the number of coauthors by one initially increased average annual research productivity by 22.5%, but the impact diminished over addition of multiple 143 coauthors. Although most studies provide support for the idea that professional networks promote productivity, 144 some researchers caution that these associations are complex, depending on the measure of collaboration (e.g., 145 connectedness, network size), type of productivity (e.g., presentations, publications, grants), and time frame for 146 measurement (e.g., 2 years, 5 years; Katerndahl, 2012). Katerndahl (2012) suggests that managing collaborative 147 networks may require effort and take time to cultivate, and that judicious use of collaborative networks is needed 148 to improve overall scholarly productivity. 149

A final consideration in building and managing professional networks concerns travel to professional meetings, 150 particularly in the interest of building networks beyond one's own institution. Fleming (2008) notes that travel 151 allocations at many colleges and universities stagnate at under \$1,000 annually per faculty member. While 152 this may be sufficient to cover a modestly priced domestic conference, it is insufficient for international travel-153 154 a necessary expenditure to maintain credibility of the institution within global research forums. This also 155 limits ability of mid-career faculty to gain international prominence necessary for advancement to the upper 156 echelons of their discipline-a time in the research career shown to be associated with wavering productivity and job satisfaction (Taylor, Fender, & Burke, 2006;Santo et al., 2009;Selingo, 2008). Engaging these faculty 157 in personally fulfilling and productive scholarship may be enhanced through competitive travel grants, formal 158 mentoring (given and received), awards for peer-recognition of accomplishments, and other activities to promote 159 meaningful connection with academic communities at their home institutions and beyond. 160

### <sup>161</sup> 5 d) The Current Study

As is evident from prior literature, a key struggle in scholarship involves balancing research, teaching, and service, with teaching load linked to reduced productivity-as conventionally defined. The literature also indicates that successful scholars collaborate in multiple ways and with students, junior colleagues, peers, and senior colleagues or mentors. The current study is intended to delve further to identify challenges to scholarship as well as potential strategies to promote scholarly productivity. The study is part of a broader effort to build research infrastructure within a college of social work at a large, public university. We interviewed about strengths and challenges in building a culture of scholarship.

#### <sup>169</sup> **6 II.**

#### 170 7 Methods

This project was granted exemption from full review by a university internal review board on human subjects research.

### <sup>173</sup> 8 a) Sampling & Participants

Participants were faculty and students from a single college of social work within a public university in the Southeastern United States. The college had a long history supporting quality teaching, with many senior faculty who had been hired for their skill as teachers and whose scholarship concentrated on teaching. In recent years, newer research-oriented junior faculty were recruited, and the college sought methods of building research infrastructure to support integration of research, teaching, and service.

Thirty-seven faculty (all faculty) and seven doctoral/postdoctoral students (students their first year at the 179 college) were invited to participate in voluntary needs assessment interviews in the Fall of 2013. Of those invited, 180 23 faculty and all 7 students participated (68% response rate). Participants included 2 tenured faculty, 13 tenure-181 track junior faculty, 6 research faculty, 2 clinical faculty, and 7 doctoral/postdoctoral students. Eight participants 182 were licensed social workers. Participants included 23 females and 7 males. They ranged in age from 26 to 63, 183 with an average age of 39 years. Seventy percent were White, 17% Black, and 13% Asian. Non-participants 184 received at least two invitations to participate, and were primarily tenured faculty (n = 7), clinical/teaching 185 faculty (n = 5), and research faculty from a single college-affiliated institute (n = 3). 186

### <sup>187</sup> 9 b) Interview Procedures & Prompts

Interviews were conducted by the author as part of an organizational needs assessment to assist in building college infrastructure. Prompts helped to structure the interviews, but a conversational tone was maintained via a recursive model of interviewing (Minichiello, Sullivan, Greenwood, & Axford, 2004; Turnbull, 2010), through which prior conversations were permitted to influence structure and content of the research interview. Participants were asked to provide an overview of their research content and methods, followed by specific prompts about their scholarship goals, activities, professional networks, challenges, strengths, and needs. Some prompts addressed issues to be used in providing individualized mentoring to interviewees (e.g., career trajectory). Other prompts

addressed more general infrastructure needs of the college. The latter will be the focus of this study.

#### <sup>196</sup> 10 Examples of relevant prompts include:

197 ? What challenges do you face in your pursuit of your professional goals?

198 ? What are some things that the college can do to support you?

199 ? What are the college's most pressing needs in building research infrastructure? Interviews took less than 200 one hour each to complete.

### <sup>201</sup> 11 c) Field Notes, Transcription, & Analysis

The interviewer kept detailed field notes during each interview, and these were transcribed immediately following each interview. Transcripts were analyzed using MaxQDA software, using techniques of provisional coding (Saldana, 2009) and grounded theory (Straus & Corbin, 1991). Provisional codes were developed based on each interview prompt (e.g., "infrastructure needs," "professional development"). The author read through each transcript applying/adjusting provisional codes and developing new codes as appropriate. Axial coding was used to identify dimensions of codes, develop memos, and establish relationships among these. Selective coding was used to integrate and refine ideas into recommendations for action.

#### 209 **12 III.**

#### 210 13 Findings

Regarding challenges in scholarship, gaps in support, and infrastructure needs, a number of themes were prominent. These include having sufficient time to balance research and service workloads, enhanced staff support and research tools to assist in scholarship, cultivating a culture that facilitates professional discourse, and accessing

214 opportunities for professional growth and development.

# <sup>215</sup> 14 a) Balancing Research, Teaching, & Service Workloads

The primary challenge to scholarship discussed by faculty was 'time.' Faculty members described having a wealth 216 of opportunities for independent and collaborative work, but noted that heavy service commitments precluded 217 taking advantage of such opportunities. They attempted to be strategic to in choosing which opportunities to 218 pursue, but they noted that it was sometimes difficult to say 'no' to requests. It was noted that benchmarks for 219 teaching quality within the college had always been high, and that greater expectations for research productivity-220 in conjunction with heavy service loads-presented a weighty burden on faculty. Faculty indicated that they desire 221 a culture that values strong teachers and quality research, as well as good 'citizens' in performing service for the 222 college. 223

Faculty felt that improvements could be made in balancing expectations if faculty were encouraged to view their contributions as investments in the future of the college. They also desired strong, decisive measures to protect time and minimize interruptions (e.g., reduce labor-intensive service for junior faculty, promote effective use of meeting time, enact more judicious use of emails). An example of one such recent innovation by the college is 'blocking' one day a week to hold faculty committee meetings (i.e., all meetings college-wide are held on a single day of the week, with rotation of committees on different weeks), which was positively received by faculty.

# <sup>230</sup> 15 b) Staff Supports & Tangible Resources

Faculty were appreciative of recent additions to college infrastructure, including one-on-one mentoring from a 231 232 dean for research, budget support from a grants manager, and editing and graphic design from media staff. 233 Regarding the former, faculty and students expressed that periodic review of their professional goals and career trajectories was helpful, as was ad-hoc review of draft manuscripts and proposals. It was suggested that tools 234 or templates for tracking progress may enhance this type of individualized support, helping to clarify direction 235 and priorities for professional activities. Such tools and/or focused discussions could also be utilized in small-236 group contexts for shared developmental turning points, as in recently implemented meetings for those faculty 237 undergoing pretenure review. 238

Some faculty noted that media support could expand to include assistance in translating research to practice through applied tools (e.g., curricula, online media). One such effort that is in progress includes distilling faculty publications into PowerPoint presentations posted on the college Website so that findings are more accessible to practitioners, policymakers, and the general public. Faculty also mentioned that media staff could support faculty through training or assistance in reframing grant proposals and technical reports into publishable manuscripts.

Faculty suggested several other areas for strengthening staff support. These included more focused development and follow-through in assisting faculty to apply for foundation funding, more routine and comprehensive maintenance of information-technology resources (e.g., annual universal updates for common software, training on conferencing options), staffing to book faculty travel, and data management staff to assist in quality assurance of field placements and academic courses. Numerous faculty noted a need for statistical consulting; specifically, they desired consultants who were knowledgeable not only in statistics, but who also were familiar with norms for publishing in social science journals.

Regarding new resources that could be developed, a number of faculty shared their experiences from colleges where pre-and post-award staff handled 'everything but the science' of grants management. Representative resources include a shared network drive with sample proposals for different funding agencies, templates for common proposal inclusions such as budgets and organizational capacity statements, tip sheets with cost breakdowns for expenditures, and information on review criteria for various funders. A worksheet with the timeline for proposal development could outline tasks to be performed and dates for completion.

Faculty noted that at some institutions, support staff assist not only with budgets and letters of support, but also in tasks such as literature review and formatting of references. Staff could also assist in organizing individual reviews of proposals by peers or full 'mock reviews' involving colleagues from within and across disciplines to provide input on grant proposals.

# <sup>261</sup> 16 c) Scholarly Discourse

One of the most commonly mentioned needs for promoting a culture of scholarship in the college was the need 262 263 for more discourse among faculty and PhD students about their own work. Faculty wanted more presentations 264 of individual faculty research, which they suggested could be adjacent to other events on the college calendar 265 (e.g., prior to faculty meetings) or done as a series of brief presentations in a half-day. Some faculty suggested 266 that events be mandatory, while others suggested that individual researchers call ad-hoc meetings of interested collaborators when they needed feedback or wanted to recruit co-authors. Doctoral students also wanted to 267 268 learn more about faculty research, including greater exposure to statistical analyses and methodological design. Greater visibility of faculty and student research through brownbag presentations, displays of research posters 269 in common areas, and linked articles and briefs on the college's Webpage could promote use and citation of one 270 another's work, promoting the college as a whole. 271

Many faculty also mentioned development of ongoing writing groups to encourage exchange of ideas, constructive critique, collaboration, and shared accountability for development of regular writing habits. However, several faculty noted that such efforts had failed to keep momentum in the past. Some faculty had experimented with project-specific writing groups, daylong or multi-day writing 'boot camps,' and online writing forums. These were all viewed as helpful.

Both junior and senior faculty expressed a need to build synergy from overlapping interests among faculty members. Junior faculty desired conceptual input and guidance from senior colleagues, while senior faculty hoped to have junior colleagues who could assist on project teams. As one means of addressing this and other needs pertaining to professional discourse, the college has recently implemented funding for interdisciplinary work groups. These workgroups bridge disciplines across the university and bring faculty and doctoral students together for regular discussions. Developing these types of intentional relationships

### <sup>283</sup> 17 d) Professional Development Opportunities

Faculty suggested numerous areas for their own professional development, many of which pertain to method-284 ological skills (i.e., structural equation modeling, social network analysis, grantsmanship, time management). 285 Additional topics of interest included advanced methods like multilevel/hierarchical modeling and causal inference 286 (e.g., propensity score analysis, instrumental variable analysis), statistical 'refreshers,' intermediate and advanced 287 qualitative methods, survey design for large-scale data collection, innovative methods such as GIS, and meta-288 analysis or systematic review. Faculty were also interested in training on project management, specifically 289 managing teams of faculty and student researchers; this is an essential component of growing one's own research 290 endeavors. Doctoral students were interested in learning more about their career options, including different 291 types of faculty appointments (e.g., research, clinical, tenure-track), government and nonprofit jobs, and the job 292 search process. Some were interested in working toward independence and positioning themselves for competitive 293 funding, such as early career development awards. Others wanted to learn about funding opportunities suited 294 to graduate-level work, such as dissertation grants, travel funding, and other small grants. Doctoral students 295 also wished for more exposure to quantitative and qualitative analyses, as well as training in how to write for 296 journals, perform revisions, and so on. Doctoral students wanted to build their own teaching skills through 297 hands-on experience. 298

299 IV.

#### 300 18 Conclusions

Our findings yielded numerous insights on how to build a culture of scholarship in higher education. As in other studies (Santo et al., 2009;Turnbull, 2010), balancing workloads between research, teaching, and service was one of the most frequently mentioned challenges to scholarship for faculty. In particular, service loads-largely unexplored in existing academic literature-presented a challenge to faculty. This is important to note, specifically in reference to institutes of higher education that are undergoing organizational change; service is likely to increase exponentially for organizations in flux.

Faculty also advocated for more deliberate protection of time for research activities, as well for staffing and 307 resources to assist in managing research activities. Continued support of media staff, grants management staff, 308 and technology staff were seen as essential to research productivity. Faculty also wanted tools to support grants 309 development, including templates for budgets, grant preparation timelines, and so on. Faculty and doctoral 310 students desired more engagement of students in faculty research, an effort that might be aided by early training 311 of incoming students on performing literature reviews, preparing posters, and other basic aspects of research. 312 This type of engagement is absolutely essential to leveraging the connections between research and teaching, as 313 suggested by Boyer (2000) and Horta et al. (2012). Both faculty and students wanted more active exposure to 314 scholarly discourse, including workshops or discussions to build synergy among scholars with common research 315 interests. 316

Based on these findings, we propose five general recommendations for building a culture of scholarship. These include protecting time for research, building staff supports, engaging students in faculty research, developing research resources, and cultivating professional growth and discourse. Each is discussed in more depth below, and Table ?? provides a summary of specific strategies within each of these five areas.

### 321 19 a) Protect Time for Research

One of the most salient needs for increasing a culture of scholarship involved protecting time for research. This can 322 323 be accomplished in numerous ways, including strategies like relegating committee meetings to specific days of the 324 week, using email more judiciously, and encouraging faculty to tenaciously guard time in their own schedules for 325 writing and research. Meeting time can be used more effectively if agendas are clear and materials are distributed 326 in advance, committee membership is streamlined, and processes are established for handling some tasks outside of meetings if full committee discussion is not warranted. Faculty were especially adamant that time of junior 327 faculty should be well protected, with faculty who had already achieved tenure not only taking on a greater share 328 of the service load of the college, but also acting as mentors and advocates to minimize labor-intensive duties for 329

330 junior faculty.

Creation of a research culture may require reduction in teaching loads. Yet, reduction of teaching load solely 331 through faculty buy-outs may put disproportionate numbers of adjunct faculty in university classrooms, changing 332 the nature of students' educational experiences ??McMurtry & McClelland, 2997). Fleming (2008) points out that 333 334 class size is a key determinant of workload, observing that more researchintensive institutions often adopt a less personal approach to teaching. That is, students interact less with professors and more with teaching assistants 335 or support staff, and these persons play a key role in grading assignments, providing feedback on papers, fielding 336 inquiries by phone and email, and providing academic counseling. This approach may sacrifice regular direct 337 student access to professors, which is likely to impact quality of the educational experience. Increasing research 338 may also limit faculty service to local communities. Thus, striking a balance that allows quality teaching, 339 340 community-engaged service, and innovative research is indeed a challenge.

One of the most elusive aspects of balancing research, teaching, and service is achieving high valuation among 341 faculty and administrators for each of these essential components of higher education. This would allow some 342 faculty to strategically select commitments that inspire their passions as well as promote institutional growth. 343 Whether this might take the form of separate research-oriented and teachingoriented "cadres," as those identified 344 by Gottlieb and Keith (1997), or some other more integrated structure would be a good topic for further 345 exploration. Recognizing and rewarding achievement in all three areas of research, teaching, and service is 346 347 a necessary step to creating a culture in which faculty appreciate their collective contributions to the overall 348 vitality of higher education.

## <sup>349</sup> 20 b) Build Staff Supports

Building staff supports help alleviate faculty workloads with dedicated staff who lend specialized expertise in areas 350 including fiscal management, grants management, editing and media development, data management, statistical 351 analysis, and information/technology. Staff can assist in identifying funding opportunities, serving as a liaison 352 with foundation funders, gathering letters of support, developing budgets, assembling and formatting proposals, 353 and other tasks essential to grantsmanship. Editing, media, and information/technology staff can assist in 354 translating research products into user-friendly formats and making these accessible to a variety of audiences. 355 Statistical consultants can assure that faculty have timely and appropriate designs for proposals, presentations, 356 and publications. Technology staff can assure that software updates, video and teleconferencing, and meeting 357 set-up require minimal efforts from faculty other than a simple scheduling request. 358

## <sup>359</sup> 21 c) Engage Students in Faculty Research

Assuring that students are motivated, prepared, and engaged in research with faculty members contributes to 360 growth for the students as well as to efficiency and expansion of faculty efforts. Colleges can implement strategies 361 for recruiting doctoral students whose interests and skills align with existing faculty specialty areas. This might 362 include individualized efforts to reach out to specific students or particular schools, matching of college funds 363 with faculty grant funds for sponsoring students on faculty research projects, and developing funded practicum 364 opportunities that can be marketed to a strong graduate student cohort. Incoming students can be prepared 365 to engage in research through universal, brief training sessions on topics such as literature review, preparing 366 abstracts and PowerPoint slides, and presenting findings in poster and oral formats. ??orrance and associates 367 (2008) demonstrate that modest efforts on the part of faculty and staff organizers can improve faculty-student 368 research partnerships and promote productivity of both faculty and student researchers. Training may also 369 be used to improve engagement of international students in the academic and local community, with specific 370 attention to address language and cultural barriers, transportation, peer support, and connection to community 371 partners. 372

# <sup>373</sup> 22 d) Develop Research Resources

Research resources can serve as tools and models for development of scholarly products. This includes housing sample proposals and review criteria from a variety of funders on a shared drive or Intranet, developing boilerplate models for grant budgets and organizational capacity statements, developing templates and tip sheets for budget development, sample letters of support, timelines for grant development, and so on. Protocols can be developed for soliciting individualized peer feedback or mock reviews for grant proposals, including opportunities for graduate

379 students to assist in organizing reviews.

# <sup>380</sup> 23 e) Cultivate Professional Growth & Discourse

Perhaps most essential to scholarship is engagement of faculty with one another for discussions about their 381 382 own research, learning about innovative methodologies, and opportunities for collaboration, networking, and 383 professional growth. Foremost, exposure to faculty and student research should be multifaceted, including brownbag presentations, posters in common areas, articles and presentations on faculty Webpages, and workshops 384 for collaborative development of scholarly products (e.g., writing groups, topical interest groups). Particular 385 attention might be devoted to group meetings at shared turning points such as mentoring groups for incoming 386 faculty, discussion groups on pre-tenure review, and ongoing professional development workshops on methodology, 387 career development, and workplace issues. 388

Ironically, though faculty express a lack of time to conduct research, they nevertheless demonstrate interest 389 in increased discourse around their work. Briar-Lawson and associates (2008) note that moving faculty from 390 being solo scholars to teams of researchers requires strategies such as identifying intersecting interests and hiring 391 both tenure-track and research faculty with corresponding interests and priorities of the faculty as a whole. An 392 important part of creating synergy and fostering development of a culture of scholarship is having faculty at 393 varying ranks with overlapping interests, which allows non-duplicative collaborative partnerships, mentoring, 394 and shared connections to local, national, and international partners. Attesting to dynamics of collaboration 395 aiding in productivity, Worley (2011) conducted a study of academic 'stars' (i.e., highly productive scholars) 396 in the field of criminal justice. These faculty members emphasized importance of working with students and 397 other faculty not only to share a workload, but also to cultivate inspiration and interests, to help direct one's 398 path toward successful endeavors, and provide diverse perspectives that inform highquality scholarship. Senior 399 faculty can provide conceptual and academic leadership to assist junior faculty grow toward independence, and 400 junior faculty can provide an energizing force with new perspectives on the field. Aside from informal mentoring, 401 more deliberate approaches that provide systematic feedback might be considered; this could include mentoring 402 committees (if faculty size permits) as well as focused attempts to assure that junior faculty are connected with 403 colleagues who can provide support for achievement of professional goals. 404

Finally, professional travel is central to promoting visibility of researchers on a state, national, and international level. Conference attendance helps strengthen professional networks among those working in the same field as well as across fields with common content interests. Topical interest groups at conferences provide opportunities for leadership in the field, as well as for forging bonds for multi-site projects, co-authored papers, and so on. For students, conference travel provides valuable engagement with the profession and with models of scholarship. To this end, travel stipends and competitive travel grants can promote scholarship for faculty and student researchers.

### <sup>411</sup> 24 f) A Framework for Cultural Change

Implementing these recommendations may support a culture of scholarship, but cultural change requires 412 integrative framing to bring all involved parties along in the change process. In academia, routine challenges of 413 organizational change may be compounded by sharp philosophical and social divisions between research-oriented 414 and teachingoriented faculty. Trowler (2005) suggests social practice theory as a framework for improving faculty 415 receptivity and promoting implementation of change initiatives. Specifically, Trowler emphasizes engaging in 416 shared activities and communities of practice, negotiating identities through relational processes, construction 417 and signification of meaning through discourse, identification of tacit assumptions and implicit theories that may 418 influence the culture, understanding rules of appropriateness and development of recurrent practices that reinforce 419 cultural change, and using technologies to facilitate change of the constructed worldview. Trowler underscores 420 that, while policy science is used for topdown prescriptive initiatives, policy scholarship situates understanding of 421 422 change in the cultural and ideological milieu of those persons and institutions involved. Creating shared processes 423 and understandings in the change process helps assure that change initiatives will fall on ground that is "fertile" rather than "hostile" (p. 27). Further, invoking a theory of change such as social process theory provides the 424 "radar and improved diagnostic and prescriptive tools" (p. 29) to assist during the change process. 425

## 426 25 g) Limitations & Summary

Findings from our interviews are limited in that they draw from a single college of social work at a public 427 academic institution. Thus, findings may not apply to disciplines beyond social work or to smaller colleges and 428 universities. However, it may be those smaller colleges and universities that will most likely benefit from some 429 of the strategies suggested here, in that these are the institutions that may be in most need of infrastructure 430 development. Another limitation is that faculty at this institution are predominantly assistant professors, and 431 there was some selection bias, with tenured faculty, clinical faculty, and research faculty less likely to participate 432 in interviews. Thus, patterns identified here may attest to development needs as perceived by junior tenure-track 433 faculty more than by other faculty. Given previous findings that both productivity and job satisfaction may dip 434 for mid-career scholars (Taylor, Fender, & Burke, 2006;Santo et al., 2009;Selingo, 2008), future research might 435 examine challenges and facilitators of scholarship among tenured faculty and those faculty who are not on the 436 tenure track. These findings, in conjunction with promising practices from extant literature, provide concrete 437 suggestions for building a culture of scholarship directed toward engagement, support, and professional fulfillment 438 for faculty and students.  $^{1\ 2}$ 439

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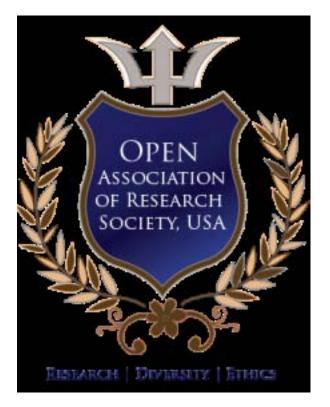


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