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Household Wealth Status in Botswana: An Asset Based Approach Khaufelo Raymond Lekobane¹ and Khaufelo Raymond Lekobane² ¹ Botswana Institute for Development Policy Analysis (BIDPA) *Received: 3 February 2015 Accepted: 28 February 2015 Published: 15 March 2015*

7 Abstract

Wealth has traditionally and commonly been measured using monetary indicators such as 8 income and consumption (Hargreaves et al., 2007). Income is ?the amount of money received 9 during a period of time in exchange for labour or services, from the sale of goods or property, 10 or as a profit from financial investments? (O? Donnell et al., 2008; 70). On the other hand, 11 consumption is ?the final use of goods and services, excluding the intermediate use of some 12 goods and services in the production of others? (pp, 70). While there could be some 13 differences in defining these two concepts, the approach to use them as welfare indicators has 14 resulted in the production of social protection policies in various countries including 15 Botswana. However, some researchers have debated the adequacy of the two monetary 16 indicators in capturing status of welfare; hence alternative approaches have been proposed to 17 serve this purpose. It has been observed that despite the findings of assets being the 18 underlying determinants of poverty in the developing world, little attention (safe for human 19 capital proxied by education) is given to them, resulting in the objectives to address only 20 income (and/or expenditure) poverty (Sahn and Stifel, 2003). 21

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23 Index terms— Wealth has traditionally and commonly, production of others.

24 1 Introduction

ealth has traditionally and commonly been measured using monetary indicators such as income and consumption 25 (Hargreaves et al., 2007). Income is "the amount of money received during a period of time in exchange for labour 26 or services, from the sale of goods or property, or as a profit from financial investments" (O' Donnell et al., 2008; 27 ??0). On the other hand, consumption is "the final use of goods and services, excluding the intermediate use 28 of some goods and services in the production of others" (pp, 70). While there could be some differences in 29 defining these two concepts, the approach to use them as welfare indicators has resulted in the production of 30 social protection policies in various countries including Botswana. However, some researchers have debated the 31 adequacy of the two monetary indicators in capturing status of welfare; hence alternative approaches have been 32 proposed to serve this purpose. It has been observed that despite the findings of assets being the underlying 33 34 determinants of poverty in the developing world, little attention (safe for human capital proxied by education) is 35 given to them, resulting in the objectives to address only income (and/or expenditure) poverty (Sahn and Stifel, 36 2003).

The use of assets as a welfare indicator has however, not escaped criticism. Some argue that ownership does not capture the issue of assets quality (Falkingham and Namazie, 2002). Thus, the process of collecting data on assets may not differentiate households that own new or old assets, cheap or expensive ones etc. Notwithstanding that, the authors argue that in a number of countries, such traits would not change the overall picture of wealth. Filmer and Scott (2008) make references to the extensive use of asset indices in previous studies. The authors indicate that this index has been used for analysis of poverty change, inequality (in health and education outcomes), and for program targeting and evaluation. While this pattern is observed in the literature, little (or no) evidence
exists in Botswana for utilizing assets to inform welfare status. This is despite that the surveys conducted and
the previous census collected data on assets. This paper therefore fills this gap. The papern mn m m m n N Y
Y Y Y PCm Y Y Y PC ???????????? + + + = + + + + = ... 3 3 2 2 1 1 1 3 13 2 12 1 11 1

In the above specification, mn? is the weight for the m th Principal Component (PC) and the n th variable,

 $_{48}$ given set of variables from Y 1 to Y n . The weights of the Results of this paper are important as they may

49 assist policy makers to identify areas of concern to uplift household wealth, which should facilitate not only

the attainment of MDGs but also the country's Vision 2016 aspirations. The rest of the paper is organised as follows. Section II discusses the methodology while section III discusses data source and descriptives. Results

⁵² are presented and discussed in section IV, and section V concludes.

53 **2** II.

⁵⁴ 3 Methodology a) Computation of an Index

The use of asset/welfare index is common in situations where data on either income or consumption was not 55 collected. This approach is therefore relevant for this paper, with the 2011 population and housing census, 56 which only asked about the source of income. Moreover, "the index captures a dimension of economic status" 57 (Filmer and Scott, 2008; ??) and gives more reflection on long run household wealth (Filmer and Pritchett, 2001). 58 Some of the issues to be considered in computing the index include choice of assets and their weights. Several 59 approaches to computing the index exist. One of them is the simple total sum of assets from a dummy variable 60 of whether a particular household owns assets or not (Case, Paxson and Ableidinger, 2004; Montgomery et al., 61 2000). This approach has been termed an "arbitrary approach" as it assumes equal weights for the different assets 62 (O' Donnell et al., 2008; Vyas and Kumaranayake, 2006). Another approach is the use of statistical techniques 63 which address the issues of weights in the index. The two commonly used techniques are the factor analysis and 64 Principal Component Analysis (PCA). In this paper we computed the wealth index from a technique of PCA, 65 which is a tool used to reduce a number of variables into one. It is mathematically specified as follows: 66

PCs are represented by the eigenvectors of the correlation matrix. However, if the data is standardized the eigenvectors would be of the co-variance matrix. On the other hand, the variance of the PCs is given by the eigenvalues (Vyas and Kumaranayake, 2006). In the output, components are ordered according to their proportion of variation that they explain in the original data; with those in the top positions explaining larger amounts of variation. The index was computed from housing conditions (type of houses, wall, floor, and roof materials), living conditions (water source, toilet facility and energy sources for lighting, cooking and heating) as well as ownership of durable assets (Television, radio, sewing machines, watch etc).

While there is no defined criteria for the choice of assets (Montgomery et al., 2000); ours was influenced by 74 the bearing that the variables might have on the Millennium Development Goals. For instance, source of water, 75 sanitation and flooring material affect hygiene. Source of energy for cooking may affect the environment and 76 respiratory diseases that cause deaths. Some of the variables were in categorical form, which is not suitable 77 for the PCA technique and were therefore converted to binary variables. After computing the wealth index, 78 households were then classified into quintiles. The decision to choose five groups (quintiles) was among others 79 informed by previous empirical work. According to literature, the commonly used cut-off points are classification 80 into quintiles (Gwatkin et al. 2000; Filmer and Pritchett 2001). This is done to differentiate households into socio 81 economic categories; to show wealth status within a population. We used SPSS (Version 18) for analysis. 82

83 4 III.

⁸⁴ 5 Data Source and Descriptives

The pattern for type of housing unit is dominated by detached houses (43%) followed by rooms and traditional house with 23 percent and 13 percent, respectively. Other types (town house, mixed, flat, shacks and movable) accounted for a share of 10 percent or less. Majority (82%) of households had their walls made out of conventional bricks/blocks while the remaining shares were distributed amongst corrugated iron, asbestos, wood, stones and poles and reeds. A larger proportion (65%) had cement as a floor material, 22 percent with floor tiles and 0.07 percent with brick/stone. Roof material is dominated by corrugated iron (74%), followed by roof tiles (13%), while the least share was for concrete (0.3%).

Regarding water supply, majority (40%) of households had piped outdoors while 30 percent had piped indoors. 92 93 Thus, majority appear to be accessing water from improved sources. This pattern was also observed by previous 94 studies (Statistics ??otswana, 2011). About 15 percent of households sourced water from communal taps. Other 95 water sources including bouser/tanker, well, borehole, and dam/pan had a share of less than 10 percent. Those 96 who owned flush toilet accounted for a share of about 25 percent followed by those who owned pit latrines with 24 percent. However, 18 percent of households shared pit latrines, 5 percent used neighbor's pit latrines, and 9 97 percent shared flush toilet. While there is dominance of use of pit latrines, it is promising that the use of flush 98 toilets (whether owned or shared) is also visible. The shares for those who used communal toilet facilities were 99 less than a percent. The above presents a hopeful trend towards the achievement of the Millennium Development 100 Goal 7 of ensuring environmental sustainability. More than half of households used electricity as a principal 101

source of energy for lighting while 30 and 11 percent used paraffin and candles respectively. About 41 percent of 102 households used wood as a source of energy for cooking followed by 38 percent who used gas. The use of wood 103 also dominated sources of energy for heating (48%), followed by electricity with a share of 17 percent. 104

About 15 percent of households owned van/bakkie; 2 percent owned tractors and 20 percent owned cars. The 105 shares of ownership status for donkey carts and bicycles stood at 12 and 10 percent respectively, while motor 106 bike and boat were each owned by about a percent of households. About 43 percent owned the refrigerator and 107 5 percent owned sewing machine. Given that these assets have a positive factor score, their ownership implies 108 the likelihood of improved welfare for households. On the other hand, majority (90%) owned cell phones while 109 11 percent had telephones (landlines). About 61 percent owned radios and 54 percent owned televisions. This 110 pattern presents a positive outcome towards an "informed nation" as these assets are among the primary sources 111 of information. 112 IV.

113

Results and Discussions 6 114

We begin by presenting the welfare status by census district (Table 1 The paper used data from the 2011 115 population and housing census, which had 550944 households. Table A1 in the annex presents descriptive 116 statistics. The fourth column of Table A1 shows the factor score, which is basically the first principal component 117 (weight), used to create a household score (Houweling et al., 2003). A positive score suggests that a variable is 118 associated with a higher economic status (wealth) while the opposite is true for a negative score. Thus, from Table 119 A1, with regard to the type of housing unit, traditional, mixed, movable, shacks and rooms will be associated with 120 lower economic status. The use of mud bricks/blocks or poles and reeds for floor would also reduce household 121 wealth. 122

of households with better status of wealth. The proportions of households increase as we move from the 123 124 lower (poorest) wealth status to the higher (richest) status. For instance, 0.6 (1.2) percent of households are in the poorest wealth status in Gaborone (Francistown) compared to 45 and 29 percent in the richest status 125 respectively. This pattern is also observed in Lobatse, Selebi Phikwe, Sowa Town and Jwaneng, with some 126 minor variations. These results corroborate findings from previous studies, that these districts had lower poverty 127 incidence compared to others (CSO, 2008; Statistics Botswana, 2013). For instance in 2002/03 poverty incidence 128 stood at 0.076, 0.159, and 0.018 percent for Gaborone, Francistown and Orapa respectively. 129

The districts of Ngamiland West, Kweneng West, Ngwaketse West, CKGR, and Ghanzi had the highest 130 proportions of households in the poorest status (all over 40%). These results are consistent with those of previous 131 survey by Statistics ??otswana (2013) where 1 suggests that female headed households are better off. This pattern 132 is observed up to the fourth category of welfare. About 22 percent of male headed households are in the poorest 133 status of wealth compared to 18 percent of female headed households. However, in the richest category we 134 observe higher proportion of male headed households than that of female headed households. While this is the 135 case, it is also evident that from the second to the richest status of wealth the proportions of female headed 136 households declined while that of male headed households increased. poverty rates were found to be higher 137 in such districts. Ngwaketse, Ngwaketse West, Mahalapye, Bobonong, Tutume, Ngamiland and Kgalagadi are 138 generally characterized by larger proportions of households in the poorer status of wealth than those in the richer 139 status. For instance, about 49 percent of households in Ngwaketse West are in the poorest status of wealth 140 compared to 7 percent of those in the richest status; while 29 percent of households in Kgalagadi North are in the 141 lower wealth status compared to 13 percent for those in a richer state. We conclude that generally the urban (or 142 city/town) districts are characterized by better wealth status than their rural counterparts. One of the possible 143 explanations for the observed pattern could be employment opportunities found in urban areas and cities/towns. 144 Although there are various modes of assets acquisition (including inheritance), income from employment is likely 145 to improve status of asset ownership. Table 2 presents the share of wealth status by marital status of heads of 146 households. Among households with married heads, a higher proportion (25.6%) is in the richest category of 147 wealth followed by those in the fourth category (20.7%). The least share of households whose heads are married 148 is accounted for by those in the poorest status of wealth. This may suggest that being married is likely to improve 149 the household status of wealth. Similarly, households whose heads were never married are more concentrated in 150 the richest category than in the poorest category. This may not be surprising given that pervious studies found 151 a comparable poverty incidence in households with married and never married heads (BIDPA, 2010). 152

Level 7 153

154 There are higher proportions (in the poorest category) of households whose heads are separated, living together 155 and widowed. As seen in Table 2, 24 percent of households whose couples are living together are in the poorest 156 category of wealth compared to 16 percent of those in the richest category. About 30 percent of households headed by separated heads are in the poorest category compared to 14 percent in the richest category. As for 157 widowed households, the proportions are 24 and 12 percent for poorest and richest categories respectively. The 158 pattern for households with divorced heads is interestingly similar to that of households with married and never 159 married heads, safe for the third category of wealth status. This could be argued to be against the expectations as 160 divorce may result in a reduced status of assets ownership. are more concentrated in the better status of wealth. 161

In fact the proportions in both the poorest and richest categories are a mirror image of the pattern observed in households with uneducated heads. This could suggest that education might be a determinant of households' wealth status; it may improve acquisition of assets to better the status of household wealth.

165 Household Wealth Status in Botswana: An Asset Based Approach Table ?? : Share (%) of Wealth Status by Education Status of Household Heads those whose heads had no education. On the other hand, households whose 166 heads had tertiary education Table ?? presents the pattern for wealth status by level of education attained by 167 households' heads. As evident in the table, the status of wealth is positively related to the level of education of 168 the household head. For instance, about 7 percent of households headed by those who have never been to school 169 are in the richest category of wealth compared to about 40 percent in the poorest category. A similar pattern 170 is observed for households whose heads had primary and secondary education, who however appear to be faring 171 better than 172

173 8 Conclusions

This paper assessed welfare status using the index computed from the technique of Principal Component Analysis. To our knowledge this approach has not been done in Botswana. Therefore, it may not be easy to conclusively note whether there has been an improvement or not, in addition to what has been done so far. Therefore this paper may be seen as the baseline against which future progress will be tracked. Results have shown that generally there is better status of wealth among urban districts, female headed households as well as in households with married heads. Further, education also appears to be an important determinant of asset acquisition. Results revealed a positive relation between wealth status and educational level of heads of households.

Results from our analysis suggest that from a policy point of view, there is need to broaden issues of consideration in designing programmes for poverty eradication. Thus, there is need to also focus on economic and social forces that contribute to assets inequality, given that sometimes both the policies and programmes for poverty eradication would be based on individuals' ability to accumulate productive assets. Moreover, the problem of income inequality might be exacerbated by unequal distribution of income generating assets, hence the need for consideration of assets. Although some reports suggest that Botswana is on track to meeting MDG

1 of halving extreme poverty and hunger, such needs to be supplemented by consideration of assets with the view to try to address the multidimensionality of poverty, especially that the target may be seen to have been

narrowed to "income' or expenditure as welfare measures.

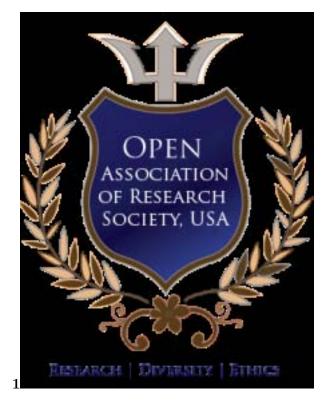


Figure 1: Figure 1:

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Figure 2:

1

District	Poorest	Second	Middle	Fourth	Richest			
Gaborone	448(0.6)	8692(11.6)	15049(20.1)	17019	33749(45.0)			
	- ()			(22.7)				
Francistown	384(1.2)	5153(16.5)	7333(23.4)	9501(30.4)	8926(28.5)			
Lobatse	200(2.2)	1898(20.6)	2438(26.5)	2012(21.8)	2666(28.9)			
Selebi Phikwe	281(1.7)	2851(17.8)	3347(20.8)	5097(31.7)	4483(27.9)			
Orapa	0(0.0)	1(0.0)	62(1.9)	732(22.2)	2497(75.9)			
Jwaneng	449(7.6)	281(4.7)	1063(17.9)	1400(23.6)	2747(46.2)			
Sowa Town	28(2.4)	44(3.7)	42(3.5)	534(44.8)	543(45.6)			
Ngwaketse	7551(24.0)	8503(27.0)	5947(18.9)	5841(18.6)	3639(11.6)			
Barolong	3300(24.0)	5146(37.4)	2389(17.4)	1614(11.7)	1309(9.5)			
Ngwaketse West	1725(48.5)	999(28.1)	328(9.2)	264(7.4)	240(6.7)			
South East	952(4.0)	2894(12.1)	5689(23.7)	7519(31.3)	6936(28.9)			
Kweneng East	8488(12.4)	14158(20.7)	17961(26.3)	17128(25.2)	10504(15.4)			
Kweneng West	6948(56.8)	2524(20.6)	907(7.4)	751(6.1)	11012(9.0)			
Kgatleng	3427(13.8)	5866(23.5)	5474(22.0)	5622(22.6)	4528(18.2)			
Serowe/Palapye	12508(27.1)	9953(21.5)	8974(19.4)	8234(17.8)	6519(14.1)			
Mahalapye	8731(29.3)	8227(27.6)	5217(17.5)	4265(14.3)	3359(11.3)			
Bobonong	6186(32.3)	5025(26.2)	3607(18.8)	2544(13.3)	1794(9.4)			
Boteti	5879(41.7)	2309(16.4)	2527(17.9)	2114(15.0)	1281(9.1)			
Tutume	14764(38.5)	9064(23.6)	6658(17.4)	4621(12.0)	3246(8.5)			
North East	3001(18.9)	4476(28.2)	3446(21.7)	2800(17.6)	2142(13.5)			
Ngamiland East	6262(28.8)	3806(17.5)	4648(21.4)	4263(19.6)	2758(12.7)			
Ngamiland West	8413(63.9)	1888(14.3)	1299(9.9)	900(6.8)	664(5.0)			
Chobe	1142(16.7)	1030(15.1)	1675(24.5)	1817(26.6)	1166(17.1)			
Okavango Delta	191(29.2)	242(36.9)	200(30.5)	21(3.2)	1(0.2)			
Ghanzi	4636(40.8)	1731(15.2)	1626(14.3)	1920(16.9)	1442(12.7)			
CKGR	10(47.6)	0(0.0)	1(4.8)	2(9.5)	8(38.1)			
Kgalagadi South	2682(33.7)	1967(24.7)	1221(15.3)	1076(13.5)	1010(12.7)			
Kgalagadi North	1607(29.0)	1444(26.1)	1073(19.4)	682(12.3)	736(13.3)			
Source: Author computed from 2011 population and housing congus data set								

Source: Author computed from 2011 population and housing census data set

Figure 1 presents household wealth status by

gender of the household heads. Comparatively, the

overall picture presented in Figure

Figure 3: Table 1 :

 $\mathbf{2}$

Marital Status	Poorest	Second	Third	Fourth	Richest			
Married	17.1	18.4	18.2	20.7	25.6			
Never Married	18.3	19.5	21.0	21.0	20.1			
Living Together	24.3	20.8	20.4	18.8	15.7			
Separated	29.8	21.9	18.7	15.4	14.3			
Divorced	17.1	19.0	18.0	19.8	26.1			
Widowed	23.7	24.9	21.1	17.9	12.4			
Source: Author Computed from 2011 nonulation and housing congue data get								

Source: Author Computed from 2011 population and housing census data set

Figure 4: Table 2 :

Shared pit latrine Laptop Shared dry compost Desk-	0.1823 0.1123 Annex 0.0010 0.0963	$\begin{array}{rrr} 0.3861 & 0.3157 \\ 0.0321 & 0.2949 \end{array}$	-0.039 0.421 - 0.032 0.393	
top				
Communal Flush	0.0012	0.0340	0.007	
28 Variable Communal VIP	Mean $0.0004 \ 0.0060$	Standard	-0.017 Score	Year
(Communal pit latrine	Type of Housing	Deviation 0.0206	-0.060 -0.034	2015
E Traditional Communal	Unit 0.1319 0.0006	0.0769 0.3384	-0.618 -0.014	-
) dry compost Mixed	$0.1000\ 0.0013\ 0.4340$	0.0249 0.3001	-0.175 -0.037	Global
Neighbours' Flush	$0.0020 \ 0.0457 \ 0.0462$	0.0355 0.4956	0.463 -0.212	Jour-
Detached Neighbours'VIP	$0.0193 \ 0.0003 \ 0.0153$	0.4460 0.2089	0.176 -0.016	nal
Semi Detached	Energy for Lighting	0.2100 0.1375	0.130 0.168	of
Neighbours pit latrine	$0.0014\ 0.5324\ 0.0070$	0.0162 0.1229	0.808 0.003	Hu-
Townhouse/terraced	0.0167 0.2286 Wall	0.3789 0.4990	-0.071 -0.163	man
Neighbour's compost	Material 0.8150	0.8351 0.1282	-0.039 0.000	So-
Flats/apartments Part	$0.0015 \ 0.0077 \ 0.0051$	0.4199 0.3883	-0.108 -0.015	cial
of commercial building	$0.0028 \ 0.0002 \ 0.0871$	0.0388 0.0873	0.007 -0.003	Sci-
Electricity Movable Shack	$0.0548 \ 0.0356 \ 0.3002$	0.0709 0.0527	0.677 -0.442	ence
Rooms Conventional	$0.0100 \ 0.1101 \ 0.0216$	0.0146 0.2820	-0.311 -0.522	(
Bricks/Blocks Petrol	Energy for Cooking	0.2276 0.1854		Ε
Diesel Solar power	0.0028 0.1779	0.4583 0.996	-0.152 -0.171)
Gas Bio Gas Mud	$0.0040 \ 0.0006 \ 0.0005$	0.3130 0.1455	0.457 0.004	
bricks/blocks Mud and	0.0009 0.0008 Floor	0.0531 0.3824	0.001 -0.080	
Poles/Cow dung/thatch	Material 0.6471	0.0635 0.0252	0.011 -0.019	
reeds Wood Paraffin	$0.3789\ 0.2199\ 0.0092$	0.0221 0.0300	0.010 0.427	
Poles and reeds Candle	$0.0535 \ 0.4119 \ 0.0499$	0.0278 0.4779	-0.097 0.036	
Corrugated Iron/zinc	$0.0167 \ 0.0019 \ 0.0007$	0.4851 0.4142	0.613 -0.768	
Asbestos Electricity Wood	$0.0007 \ 0.0004 \ 0.0235$	0.0954 0.2250	-0.382 -0.062	
Petrol Stone Diesel Solar	$0.0002 \ 0.0067 \ 0.1113$	0.4922 0.2177	-0.379 -0.013	
Power Cement Gas Floor	$0.1292 \ 0.7352 \ 0.0091$	0.1280 0.0437	-0.007 0.004	
tiles Bio Gas Mud Wood	$0.0028 \ 0.0057 \ Water$	0.0273 0.0261	-0.016 0.010	
Mud/dung Paraffin Wood	Supply 0.3020	0.0191 0.1516	-0.239 -0.560	
Cow dung Brick/stone	$0.3990\ 0.0564\ 0.1477$	0.0130 0.0815	0.429 0.060	
Coal None Crop Waste	$0.0114\ 0.0093\ 0.0491$	0.3145 0.3354		
Slate Thatch Roof	$0.0139\ 0.0072\ 0.0010$	0.4412 0.0951	-0.077 0.695	
Tiles Corrugated Iron	$0.0005 \ 0.3314$ Toilet	0.0527 0.0755	-0.004 -0.190	
Asbestos Concrete Other	Facility 0.0062	0.4591 0.4897	-0.417 -0.100	
Piped indoors Piped	0.0065 0.0989	0.2307 0.3548	-0.143 -0.314	
outdoors Neighbour's	$0.0009 \ 0.0003 \ 0.0014$	0.1062 0.0958	-0.172 -0.014	
tap Communal tap	$0.0102 \ 0.0006 \ 0.4766$	0.2160 0.1171	0.057 0.000	
Bouser/tanker Well	$0.0026 \ 0.0005 \ 0.0013$	0.0844 0.0316	-0.014 -0.021	
Borehole River/stream	0.0015 Other Assets	0.0230 0.4707	-0.007 -0.121	
Dam/pan Rain water	(durables) 0.1509	0.0787 0.0802	0.004 0.001	
tank Spring Water Wheel	$0.0197\ 0.1981\ 0.1170$	0.2985 0.0303	0.016 0.071	
barrow Motor Bike	0.1675 Energy for	0.0169 0.0369	0.010 -0.680	
Mokoro/Boat Bicycle	Heating Roof	0.1005 0.0236	-0.023 -0.008	
Petrol Diesel Solar Power	Material 0.0013	0.4995 0.0506	0.008 0.021	
Gas Bio Gas Wood		0.0217 0.0367	0.298 0.073	
Paraffin Cow dung Coal		0.0392 0.3579	0.482 -0.246	
Charcoal Van/bakkie		0.1390 0.3986	0.533 0.012	
Tractor Car Donkey Cart		0.3214 0.3735	0.005	
Electricity Charcoal	0.0504.0.0404	0.0364	0.050 0.100	
Own Flush Sewing Ma- chine	$0.2524 0.0464 _{\color{red}7}$	0.4349 0.2104	$0.657 \ 0.120$	
Own VIP Refrigerator	$0.0183 \ 0.4347$	$0.1339 \ 0.4957$	-0.008 0.708	
Own pit latrine Cell phone	0.2367 0.8973	0.4251 0.3036	-0.141 0.406	

 \mathbf{A}

8 CONCLUSIONS

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