

# Critical Factors Affecting the Implementation of Total Quality Management in the Construction Industry in U.A.E

Firas Mohamad Al-Sabek<sup>1</sup>

<sup>1</sup> Abu Dhabi Univeristy

*Received: 10 February 2015 Accepted: 3 March 2015 Published: 15 March 2015*

---

## Abstract

The Purpose of the paper is to examine the most critical and important factor which will affect the implementation of Total Quality Management (TQM) in the construction industry in the United Arab Emirates. It also examines the most effected Project outcome from implementing TQM. A framework was also proposed depending on the literature studies. The method used in this paper is a quantitative study. A survey with a sample of 60 respondents was created and distributed in a construction company in Abu Dhabi, which includes 15 questions to examine the most critical factor that will affect the implementation of TQM in addition to the most effected project outcome from implementing TQM. The survey showed that management commitment is the most important factor in implementing TQM in a construction company. Also it showed that Project cost is most effected outcome from the implementation of TQM. Management commitment is very important for implementing TQM in any company. If the management loose interest in quality then everyone in the organization will do so. The success of TQM will depend mostly on the top of the pyramid. Also cost is reduced and money is saved when the project team implement TQM. While if no quality measures are present within the team, the project will suffer a commercial failure. Based on literature, more factors can be examined and added to the model. In addition, more construction companies could be surveyed in order to obtain more accurate results. Also this study could be conducted outside the United Arab Emirates for further enchantment.

---

*Index terms*— construction project, total quality management, management commitment, cost, theoretical framework.

## 1 I. INTRODUCTION

HE United Arab Emirates has a high developing economy which depends on oil production. This economic growth is spreading into other vital sectors such as manufacturing, tourism, banking, logistics, finance and education. An obvious construction boom has been experienced in the UAE for the past decade to support the developing economy and as per 2007 reports, the construction industry in UAE is valued at \$221 billion which is the highest in the region [8].

The construction industry around the globe faces almost the same problems such as bad workmanship, time delays and over cost [3]. Such problems in a country like The United Arab Emirates with a high construction industry value will cost construction firms millions. According to [11], construction is the backbone for any economy or infrastructure. Unless each company in the construction sector initiates changes within their own organization, the industry problems will be carried on over and over [7].

This paper will focuses on the implementation of Total Quality Management (TQM) in a construction organization within the U.A.E market and the factors which affect it. The concept of TQM develops the

## 5 C) FACTORS AFFECTING THE IMPLANTATION OF TQM IN CONSTRUCTION INDUSTRY

---

42 traditional view of quality from looking only at the quality of the final product to the quality of the whole  
43 process [2]. The aspect of quality is becoming a vital requirement for clients in UAE, so any enterprise that  
44 implements TQM may have a competitive advantage in the market.

45 The objective of this paper is to test and discuss the most critical success factors effecting TQM implementation  
46 along with the outcomes of implementing it. A literature review section will show how the factors were derived  
47 then a questionnaire of fourteen questions were developed is to examine those factors. The data obtained from  
48 the study will show the most important factors in implementing TQM in the construction industry.

49 The importance of this study is to provide a better understanding of Total Quality Management in the UAE  
50 construction industry. Most of the researches and articles talk about TQM implementation in many parts of  
51 the world such as USA, Hong Kong, Ghana, South Africa and Australia. UAE has different laws and working  
52 environment from other countries so the study will be helpful for UAE based construction companies.

53 The following research questions will be looked upon throughout the paper:

54 ? What is the most important factor that will affect the implantation of TQM in a construction company in  
55 UAE? ? What is most effected aspect in the performance of a construction project the U.A.E after taking into  
56 consideration implementing TQM?

## 57 2 II. LITERATURE REVIEW

58 This section will provide a clear definition of TQM and all related variables that impact its implementation.  
59 Also the quality and performance problems of the construction industry will be discussed and how TQM will  
60 contribute for solving those problems. The aim of the literature review is to derive the factors from previous  
61 studies and use them in this paper.

### 62 3 a) Total Quality Management (TQM)

63 According to [9], TQM is the adoption of quality assurance through all levels of an organization. Quality assurance  
64 is the process of ensuring that errors do not occur in the first place which is referred to 'get it right first time every  
65 time' [9]. Total quality management is a broad management methodology which aims to satisfy and delight  
66 customers [1]. Also TQM works horizontally across all departments through all employees top to bottom in an  
67 organization [12]. TQM has been defined by the international Academy of the American Society for Quality as  
68 [3]:

69 'The management approach of an organization centered on quality, based on the participation of all of its  
70 members and aiming at long-term success through customer satisfaction and benefits to all members of the  
71 organization' According to [3] the goal of TQM is to achieve: ? Cost effectiveness ? Defect free work ? Customer  
72 satisfaction

73 So many researches and articles talk about TQM and its elements since the 1980s and 90s. Defining the  
74 elements varies from author to author and the most recent one which summarizes most of the articles since the  
75 80s are [3]: ? Leadership and Management Commitment ? Training ? Communication ? Teamwork ? Customer  
76 Satisfaction ? Continues improvement ? Empowerment

77 It can be concluded that TQM is mainly focusing on customer satisfaction and is the implementation of quality  
78 assurance and quality control throughout the entire segment of any organization. Please submit your manuscript  
79 electronically for review as e-mail attachments. When you submit your initial full paper version, prepare it in  
80 two-column format, including figures and tables.

### 81 4 b) Quality and Performance factors in Construction industry

82 Global Journal of Human Social Science© 2015 Global Journals Inc. (US) - Year 2015 ( H )

83 In the construction industry, consultants, contractors, specialists, subcontractors and engineers have their own  
84 professional practices which may affect? Staff's mobility ? Diversity of projects ? Geographical dispersion ?  
85 Contractual relationships ? Frequent prototyping of projects ? Unnoticed delicate forms of waste.

86 Many researches discussed the success factors in construction projects and derived many variables influencing  
87 the quality of buildings. Reference [6] identified important factors and are ranked below in their order of  
88 importance: ? Rectification works due to rejection of workmanship (55%). ? Conflict between time, cost  
89 and quality (25%).

90 ? Communication of quality standards (15%).

91 ? Incompetence of staff (5%).

### 92 5 c) Factors affecting the implantation of TQM in construction 93 industry

94 There are varieties of factors that affect the implementation on TQM positively or negatively. Reference  
95 [4] researched the implementation factors and found out the following success ones ranked in their order of  
96 importance: ? Management commitment and involvement ? Customer focus ? Well-developed planning ?  
97 Participative management style ? Continuous improvement measurements ? Workers trained in TQM

---

98 The results above show clearly that Management commitment and involvement are the key factors for a  
99 successful TQM implementation. Managers must provide the initiative to apply TQM and must support quality  
100 programs [4]. Meanwhile workers involvement is rare and this must be solved because labors are the main source  
101 for a construction company.

102 As shown in [4], some critical barriers in implementing TQM were found and are listed below ranked in their  
103 order of importance:

104 ? Too much paper work the building process. The construction industry is not like manufacturing which  
105 makes TQM more challenging. The construction industry is a one-time process and is unique in the following  
106 ways [3]:

107 ? Lack of interest within subcontractors and suppliers Some barriers in implementing TQM were also identified  
108 were one of the major difficulties is the traditional way of accepting tenders and the lowest price [3]. Also the  
109 long term implementation of TQM can sometimes lead to major problems like the sudden change of the market  
110 [3]. Also changing the organization's culture is a difficult task in order to implement TQM [3]. Another study  
111 was made on implementing TQM in a company located in India, and demonstrated the following obstacles [1]:

112 ? Lack of knowledge regarding TQM ? Doubts about management intentions ? Lack of commitment especially  
113 in the managerial level ? Not knowing the effectiveness of TQM

## 114 6 d) Impact of TQM on Construction

115 In order to understand the importance of applying TQM, the benefits of TQM to an organization should be  
116 known. Reference [3] researched the benefits of applying TQM in some Australian construction organizations  
117 and reported the following:

118 ? The Process starting from design to delivery is being more controlled. ? Reduced Cycle time.

119 ? Reduced goods damaged.

120 ? Reduced delivery time.

121 ? Better measurement of performance ? Better customer satisfaction.

122 Also reference [5] reported in their research other benefits of implementing TQM which included: ? Reduction  
123 in rework ? Client satisfaction ? Better staff morale ? Better measurement of performance ? Successful bidding

124 Many articles and studies have shown almost the same results of implementing TQM such as better work  
125 performance, customer satisfaction and reduction in cost. The decision of implementing TQM is to understand  
126 clearly how it works and set a plan to over pass the barriers. Construction business is different of the  
127 manufacturing one so more studies must be conducted on how to apply TQM on the construction industry  
128 globally.

129 This paper as discussed is more concerned on the factors that affect TQM implementation and how Project  
130 outcomes are affected by it. The following research questions are considered in this paper: RQ1: What are the  
131 most influencing factors that affect the implantation of TQM in a construction company in UAE? RQ2: What  
132 is the impact of TQM on the performance of a construction project in the in U.A.E?

## 133 7 III. Framework a) Model

134 The following model which is presented in Figure 1 will be used in the study. The factors above will be considered  
135 as independent variables that will affect directly the TQM implementation in the construction industry in U.A.E  
136 as per the literature review. The aim of this paper is to find the most critical factor which will affect implementing  
137 TQM either positively or negatively.

## 138 8 c) Channel (Moderating variable)

139 Total quality management is considered the channel for connecting the independent with the dependent variables.  
140 In other words TQM will be considered as a moderating variable in the model. The basic role of TQM is to  
141 control the factors which affect the performance of construction by reducing the negative effects and empowering  
142 the positive ones.

## 143 9 d) Dependent Variables

144 Finally, the three basic outcomes of any project as discussed in most theories talking about TQM are Quality,  
145 Cost and time [3]. The outcomes are directly affected by TQM so they are considered dependent variables in the  
146 proposal.

147 ? Cost: the total cost of the project, or the cost up-to-date against the budget. Also the cost forecast is  
148 important since it will help in future planning.

149 ? Quality: the quality of completed job and how much it's error-free.

150 ? Time: time schedule of meeting the milestones and completing the project on time.

## 151 10 IV. METHODOLOGY a) Results

152 A 5-scale 15 questions survey was distributed to 60 employees in a Construction company in which all respondents  
153 answered the full survey. Two questions were used for each variable in addition for two questions which asks

## 14 V. CONCLUSION

---

154 about years of experience and level in the company. The following are the demographics of the employees that  
155 answered the survey along with the results:

### 156 11 b) Analysis

157 As mentioned the sample size is 60 personnel in which 5 are in the top management, 15 in middle management  
158 and 40 for senior employees. One has 5 to 10 years of experience, 18 have 10 to 15 years, 39 have 15 to 20 years  
159 and 2 have above 20 years.

### 160 12 c) Discussion

161 The survey didn't contain any errors or missed values in addition to that all the respondents had answered  
162 the survey. The study showed that Management Commitment and culture are the most important factor in  
163 effecting the implementation of TQM were management commitment is a bit higher in value. Also project cost  
164 is found to be the most effected variable from applying TQM. This study will give an idea for management on  
165 the factors that they should consider when applying TQM. Top management should take into consideration that  
166 their commitment for applying TQM is the key for such strategy. Also they must expect that cost will be reduced  
167 in projects that implemented TQM. More research on TQM should be conducted in order to enhance companies'  
168 productivity as this paper proved.

### 169 13 d) Limitations

170 The survey was only conducted in one company in the United Arab Emirates. Further studies can involve more  
171 construction companies which will enhance the data and introduce new factors which will effect TQM. Also this  
172 study can be conducted worldwide since TQM is a global phenomenon and must be merged with every culture  
173 on this planet.

## 174 14 V. CONCLUSION

175 This study focused on the factors that effects TQM implementation in a construction organization in the UAE.  
176 The objective of the research is to examine the most critical factors affecting the implementation of TQM along  
177 with the benefits of applying TQM and how it will affect the cost time quality triangle. A literature review was  
178 conducted to understand the concept of TQM and to derive the factors related to the main objective. Then  
179 theoretical framework was developed were factors affecting TQM were the independent variables and the project  
180 outcomes were the dependent ones.

181 After knowing the framework, the paper discussed the methodology and how the survey was conducted. The  
182 results showed that Management commitment is the most important factor in implementing TQM and that cost  
183 will be effected mostly if TQM is applied.

184 The study at the end proved that the factors derived from previous papers can comply in the U.A.E industry.  
185 Further research in more companies could be conducted to derive more factors effecting TQM from inside the  
186 UAE market rather than depending on previous researches. <sup>1</sup>

---

<sup>1</sup>Global Journal of Human Social Science© 2015 Global Journals Inc. (US) -Year 2015 ( H )



Figure 1: ?



1

Figure 2: Figure 1 :

I

Experience	Number
5 to 10 years	1
10 to 15 years	18
15 to 20 years	39
20 and above	2
Total	60

Figure 3: Table I :

II

Level	Number
Top Management	5
Middle Management	15
Senior Management	40
Total	60

Table III : Mean Calculations

Variables	N	Minimum	Maximum	Mean	Std. Deviation	
Management Com- mitment	60		1	5	4.76	.721
Knowledge	60		1	5	3.05	.594
Motivation	60		1	5	3.93	.660
Culture	60		1	5	4.53	.769
Cost	60		1	5	4.48	.791
Time	60		1	5	4.08	.671
Quality	60		1	5	4.10	.729

Figure 4: Table II :

- 
- 187 [Low and Goh ()] *A framework for implementing TQM in construction. The TQM Magazine*, S Low , K Goh .  
188 1996. 8 p. .
- 189 [Harrington and Voehl ()] 'Applying TQM to the construction industry'. J Harrington , F Voehl . *The TQM*  
190 *Journal* 2012. 24 (4) p. .
- 191 [Nesan and Holt ()] *empowerment in construction organizations: the way forward for performance improvement*,  
192 & Nesan , Holt . 1998. Somerset: Research Studies Press Ltd.
- 193 [Fening ()] 'Impact of Quality Management Practices on the Performance and growth of small and Medium Sized  
194 Enterprises in Ghana'. Fening . *International Journal of Business and Social Science* 2012. 3 (13) p. .
- 195 [Haupt and Whiteman ()] 'Inhibiting factors of implementing total quality management on construction sites'.  
196 T C Haupt , D E Whiteman . *The TQM Magazine* 2004. 16 (3) p. .
- 197 [Dean and Bowen ()] 'Management Theory and Total Quality: Improving research and practice through theory  
198 development'. J Dean , D Bowen . *Academy of Management review* 1994. 9 (3) p. .
- 199 [Randeree and Chaudhry ()] & Randeree , Chaudhry . *Leadership -style, satisfaction and commitment. Engi-*  
200 *neering*, 2012.
- 201 [Love and Edwards ()] *Total quality management in Australian contracting organization: pre-conditions for*  
202 *successful implementation. Engineering, Construction and Architectural Management*, P E Love , D F Edwards  
203 , A . 2004. 11 p. .